

Private Credit ABS Investor Presentation

September 2008

Forward-Looking Statements

This Presentation contains forward-looking statements and information based on management's current expectations as of the date of this presentation. Statements that are not historical facts, including statements about our beliefs or expectations and statements that assume or are dependent upon future events, are forward-looking statements. Forward-looking statements are subject to risks, uncertainties, assumptions and other factors that may cause actual results to be materially different from those reflected in such forward-looking statements. These factors include, among others, the occurrence of any event, change or other circumstances that could give rise to our ability to costeffectively refinance asset-backed financing facilities, due February 2009, which closed in the first quarter of 2008 (collectively, the "2008 Asset-Backed Financing Facilities"), including any potential foreclosure on the student loans under those facilities following their termination; increased financing costs; limited liquidity; any adverse outcomes in any significant litigation to which we are a party; our derivative counterparties terminating their positions with the Company if permitted by their contracts and the Company substantially incurring additional costs to replace any terminated positions; changes in the terms of student loans and the educational credit marketplace (including changes resulting from new laws and regulations and from the implementation of applicable laws and regulations) which, among other things, may reduce the volume, average term and yields on student loans under the Federal Family Education Loan Program ("FFELP"), may result in loans being originated or refinanced under non-FFELP programs, or may affect the terms upon which banks and others agree to sell FFELP loans to the Company. The Company could also be affected by: changes in the demand for educational financing or in financing preferences of lenders, educational institutions, students and their families; incorrect estimates or assumptions by management in connection with the preparation of our consolidated financial statements; changes in the composition of our Managed FFELP and Private Education Loan portfolios; changes in the general interest rate environment and in the securitization markets for education loans, which may increase the costs or limit the availability of financings necessary to initiate, purchase or carry education loans; changes in projections of losses from loan defaults; changes in general economic conditions; changes in prepayment rates and credit spreads; and changes in the demand for debt management services and new laws or changes in existing laws that govern debt management services. All forward-looking statements contained in the Presentation are gualified by these cautionary statements and are made only as of the date this Presentation is filed. The Company does not undertake any obligation to update or revise these forward-looking statements to conform the statement to actual results or changes in the Company's expectations.

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Disclosures

Non-GAAP Financial Measures - The following presentation includes non-GAAP performance measures. A presentation of the most comparable GAAP financial measures and a reconciliation of the non-GAAP performance measures to the most directly comparable GAAP financial measures are included in our most recent quarterly earnings release, quarterly report on Form 10-Q, and annual report on Form 10-K, which are available on our website at (http://www.salliemae.com/about/investors/stockholderinfo/earningsinfo) and

(http://www.salliemae.com/about/investors/stockholderinfo/secfilings) and on the SEC's website (http://www.sec.gov).

U.S. Government Guaranteed Student Loans – The following presentation contains references to U.S. Government guaranteed student loans. All such references are to loans made in compliance with the Federal Family Education Loan Program ("FFELP"), under Title IV of the Higher Education Act, to finance educational costs. As more fully described in our most recent quarterly earnings release, quarterly report on Form 10-Q, and annual report on Form 10-K, available on our website at (http://www.salliemae.com/about/investors/stockholderinfo) and (http://www.salliemae.com/about/investors/stockholderinfo) and on the SEC's website (http://www.sec.gov), the federal guarantee of FFELP loans is conditioned on loans being originated, disbursed and serviced in accordance with Department of Education regulations. In addition, unless a loan default results from the borrower's death, disability or bankruptcy, the federal government guarantees only 97 percent of the principal balance (95 percent on loans disbursed after October 1, 2012) not guaranteed as a loss on the loan ("Risk Sharing").

Additional Information - The following presentation contains certain information about the Company that management believes is important to investors, but should be read in conjunction with other material information about the Company, including, but not limited to, the operational, market and interest rate, political and regulatory, liquidity, credit, and refinancing risks that the Company faces. For a discussion of the risks described above as well as additional information about the Company you should refer to our most recent quarterly earnings release, quarterly report on Form 10-Q, and annual report on Form 10-K, available on our website at (http://www.salliemae.com/about/investors/stockholderinfo/secfilings) and on the SEC's website (http://www.sec.gov). For a discussion of the specific characteristics of any specific security, you should refer to the pricing supplement, prospectus supplement and/or prospectus applicable to that security.

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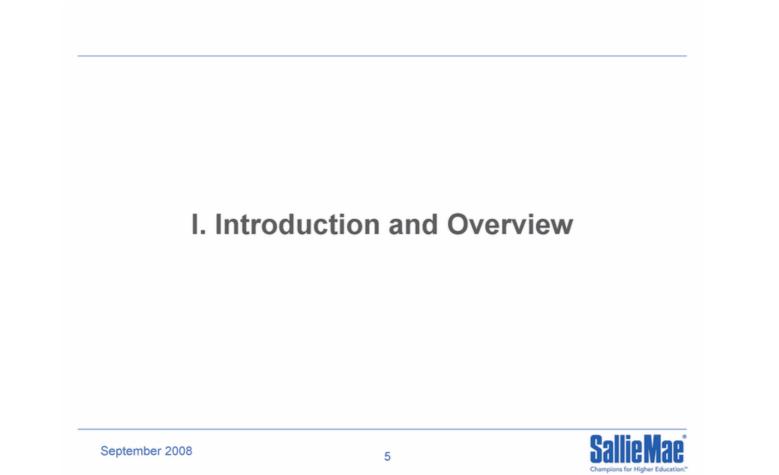


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Introduction and Overview

SLM Corporation

- Leading originator, servicer and collector of student loans, with a 35% market share of all FFELP and private education loan servicing ⁽¹⁾
- · More than 10 million customers, relationships with over 6,000 schools
- Profitable despite current credit environment
- Among largest issuers of ABS globally

SLM Private Credit

- Strong, consistent loan performance
- · Unprofitable programs eliminated and new loans repriced
- Credit underwriting and collection efforts intensified
- 12 SLM Private Credit ABS issues since 2002, totaling \$18.6 billion, all performing well
- Attractive relative value to comparable ABS asset types

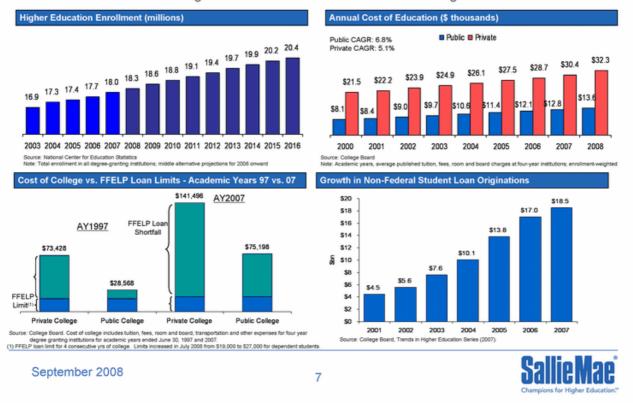
(1) Based on Student Loan Servicing Alliance Servicing Survey for academic year 2007.

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Student Loan Market Trends

Enrollment Growth + Rising Tuitions + Education Value = Increasing Loan Demand



Traditional vs Non-Traditional

- SLM's Managed private education loan portfolio is segmented into two categories: Traditional and Non-Traditional
- Non-Traditional loans are loans primarily made to borrowers attending schools with unacceptably high default rates, or as exceptions to FICO-based underwriting criteria
- In 1Q 2008, SLM ceased originating new Non-Traditional loans
- Traditional loans are made to borrowers at schools with acceptable default rates, where either the borrower or co-borrower meets minimum FICO criteria
- As of August 31, 2008, 94% of pool collateral across all SLM Private Credit Trusts consisted of Traditional loans

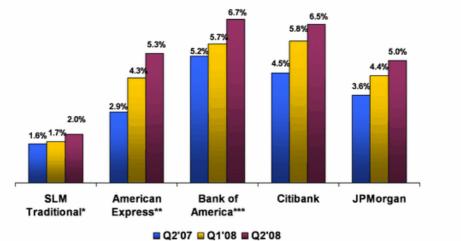
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SLM Traditional Loan Net Charge-off Rates vs Credit Cards

- SLM Traditional private credit loan net charge-off rates are well below those of top tier credit card originators
- SLM's private credit loans have continued to outperform credit cards as consumer credit has weakened



*Net charge-offs as a percentage of average Managed private education loans in repayment, annualized.
** U.S. Card Services, excluding write-offs of accrued interest and fees. Includes off-balance sheet securitized card member loans.

*** US Consumer & Business Card.

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II. SLM Private Credit Student Loan ABS

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SLM Private Credit ABS Issue Characteristics

Typical SLM Private Credit ABS Transaction Features

- Historical issue size of \$1.0B to \$2.5(+)B
- US\$ denominated
- Student loan collateral <u>not</u> guaranteed by the U.S. Government
- Typical capital structure and credit enhancement

Class	Principal Balance %	Rating (M/S/F)	Initial Credit Enhancement	Target Credit Enhancement
A	92.25%	Aaa/AAA/AAA	8.50%	15.00%
в	3.25%	Aa2/AA/AA	5.25%	10.125%
С	4.50%	A2/A/A	0.75%	3.00%

- Floating rate tied to 3 mo. LIBOR
- Typically amortizing tranches, with 1 to 15 year average lives
- Serviced by Sallie Mae, Inc.

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Characteristics of Private Credit ABS

- Collateralized by loans made to students and parents to fund undergraduate and graduate tuition, room and board
- Underwritten using FICO scores and risk-based pricing
- Historically, approximately 50% of loans had a co-borrower, typically a parent
- Certain issues recently upgraded by Moody's, S&P and Fitch
- Private credit collateral outperforming other consumer asset classes
- Private credit student loans are generally nondischargeable in bankruptcy
- Short (1-3 yrs), intermediate (3-7 yrs) and long (7-10+ yrs) term tranches available



Potential SLM Private Credit ABS Structural Changes

- Collateralized entirely by Traditional private credit loans
- More credit and liquidity enhancement to reflect higher coupon on securities
- No other major structural changes to SLM Private Credit Student Loan Trusts planned

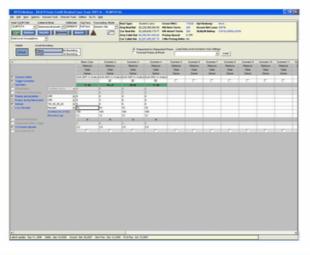
	SLM Private Credit Student Loan Trust 2007-A	Potential SLM Private Credit Transaction vs. SLM 2007-A
Initial Credit Enhancement (AAA)	8.5%	Higher
Target Enhancement (AAA)	15%	Higher
Target Overcollateralization	2%	Higher
Reserve Account	0.25%	Equivalent or higher
Cash Capitalization Account	11.1%	Higher
Realized Loss Test	15% year 1, 18% year 2, 20% year 3	Equivalent or tighter
Trust Structure	Discrete pool of assets and bonds	Discrete pool of assets and bonds

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SLM Private Credit ABS Transactions Modeled on Intex

- SLM Private Credit ABS transactions are now modeled on Intex
- Forbearance and deferment status projections are expected to be available in the December release of their cash flow engine
- Transaction cash flows and statistics are also updated on Bloomberg



Intex Screenshot

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Rating Actions on SLM Private Credit Student Loan ABS

• There have been a number of upgrades and no downgrades to Sallie Mae's Private Credit ABS since the program's inception in 2002

Moody's ⁽¹⁾ - March 2007			Moody's ⁽¹⁾ - March 2007 Fitch - September 2007						S&P - 、	July 20	08
Deal	Tranche	Previous Rating	Current Rating	Deal	Tranche	Previous Rating	Current Rating	Deal	Tranche	Previous Rating	Current Rating
2002-A	в	A1	Aa3	2002-	А В	Α	AA+	2002-A	в	A	AA
2002-A	с	Baa1	A3	2002-	A C	BBB	A+	2002-A	С	BBB	A
2003-A	в	A1	Aa3	2003-	А В	A+	AA				
2003-A	С	Baa1	A3	2003-	A C	BBB+	A				
2003-B	в	A1	Aa3	2003-	3 В	A+	AA				
2003-B	С	Baa1	A3	2003-	з с	BBB+	A				
2004-A	в	A1	Aa3	2003-0	с в	A+	AA				
2004-A	С	Baa1	A3	2003-0	сс	BBB+	A				
2004-B	в	A1	Aa3	2004-	А В	A+	AA				
2004-B	С	Baa1	A3	2004-	A C	BBB+	A				
				2004-	в в	A+	AA				
				2004-	з с	BBB+	A				

(1) On September 17, 2008, as a result of Lehman's bankruptcy and rating downgrade, Moody's placed all of the tranches from the SLM Student Loan Trust 2004-1 transaction on review for possible downgrade. Lehman Brothers Special Financing Inc. acted as interest rate swap provider for the class A-6 reset rate notes. The Lehman interest rate swap expires in January 2009 and is fully cash collateralized.

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III. SLM Private Credit ABS Relative Value

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Bonds Well Protected Against Expected Defaults

 SLM Private Student Loan Trust ABS are rated to withstand extremely high default rates on the underlying collateral

	Cumulative D	efault Breakeven ⁽¹⁾
Rating	<u>SLM 2007-A</u>	Multiple of Current <u>Expected Losses</u> ⁽²⁾
AAA	46%	4.6x
А	31%	3.1x

Default Breakeven Analysis SLM 2007-A

Source: Deutsche Bank Securities Inc. and Sallie Mae.

Cumulative default breakeven before dollar of principal loss. Modeled to maturity and based on information as of the close. Assumptions: 3 year default curve of 70/20/10, 75% loss severity, 360 day recovery lag, 20% for 24 months of deferment, 10% for 24 months of forbearance and 10% delinquencies.
 Estimated by Sallie Mae based on August 31, 2008 data.

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Bonds Well Protected Against Extension Risk

- Cash Capitalization Account protects SLM Private Credit ABS against significant average life extension
- Even with a doubling of deferment and forbearance, bonds in a representative SLM Private Credit ABS issue extend by less than one year

2007-A Extension Analysis Based on Different Prepayment, Deferment and Forbearance Scenarios⁽¹⁾

	<u>0% C</u>	PR	<u>3% (</u>	<u>PR</u>	<u>6% (</u>	<u>PR</u>	<u>9% (</u>	PR
Class	Expected Avg Life (yrs)	2x Expected (yrs)						
Α	12.4	13.5	10.8	11.8	9.6	10.5	8.6	9.4
в	15.0	15.8	13.5	14.3	12.0	12.9	10.7	11.5
С	14.3	15.1	12.5	13.4	10.9	11.8	9.5	10.4

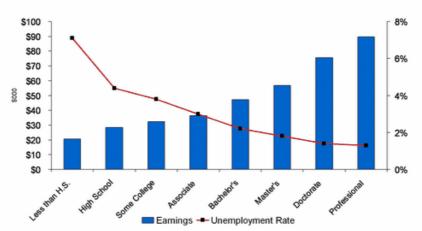
(1) Modeled to call. Assumes no defaults and an expected case of 20% deferments for 24 months, 10% forbearance for 24 months and 10% delinquencies.

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Recessions Historically Have Had Less Impact on College Graduates

- Income and employment are strongly correlated to educational attainment
- Recessions have less impact on employment level of college grads
- Unemployment rate for those with college degrees was at 2.3% in June 2008, compared with 5.5% for the US as a whole



Correlation of Earnings and Unemployment to Higher Education

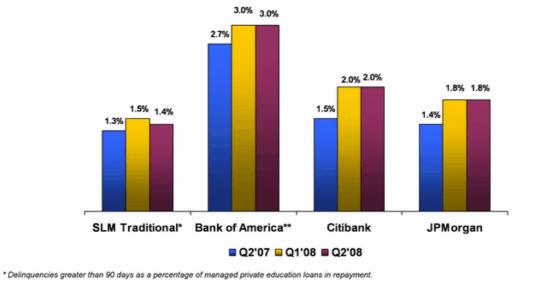
Source: U.S. Census Bureau, Current Population Survey, 2007 Annual Social and Economic Supplement. Represents median earnings for a full time, year-round worker over age 25. Unemployment data as of 2007. Represents unemployment for civilian non-institutional population over age 25.

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SLM Traditional Loan 90+ Day Delinquencies vs Credit Cards

 90+ day delinquencies on Traditional Loans continue to run lower than 90+ day delinquencies on prime credit card loans



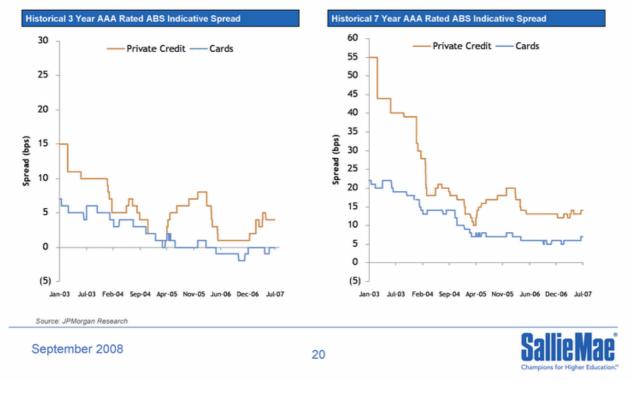
** US Consumer & Business Card. American Express 90+ day delinquencies not reported.

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SLM Private Credit ABS Pricing vs. Credit Card ABS

 Prior to the ABS market disruption, spreads on SLM Private Credit ABS were trading in line with credit card ABS



IV. SLM Private Credit Student Loan Program

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Sallie Mae's Private Credit Student Loan Characteristics (1)

- Made to undergraduate and graduate students
- Floating rate, indexed to either LIBOR or Prime, with risk-based pricing
- Repayment term varies from 15 to 20(+) years, depending on loan balance
- · Payments typically deferred until six months after graduation
- Underwritten primarily based on FICO, school type and specific school of attendance
- > 70% of new loans are now being originated with a co-borrower⁽¹⁾, typically a parent, representing a second household for SLM to rely on to support repayment
- Generally non-dischargeable in bankruptcy

(1) Figure for new loans originated in July and August 2008.

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Private Credit Loan Products Securitized

- School Channel Undergraduate and Graduate Loans Loans made to students and parents through college financial aid offices to fund 2-year and 4-year college tuition, room and board
- **Direct-To-Consumer Loans** Similar to school channel undergraduate and graduate loans, but originated outside the school channel, using direct marketing channels
- Private Education Consolidation Loans Used by qualified students and parents to consolidate outstanding private education loans, with interest and principal due sixty days following disbursement; borrower must have graduated to qualify

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Private Credit Loan Underwriting Criteria

 Underwriting has recently been intensified and enhanced with school-based decision criteria

		December 2007	Current ⁽¹⁾		
	FICO	Other	FICO	Other	
Undergraduate and Graduate	> 640	Borrowing limits - Undergraduate: \$100,000 Graduate: \$150,000	Seven FICO tiers based on school type and Federal Loan default rates	Borrowing limits school specific	
		Exceptions for borderline and serial borrowers	Absolute minimums - Not-For-Profit Schools: FICO > 640 For-Profit Schools: FICO > 670	Exceptions discontinued School not on excluded list	
Direct-To-Consumer	> 640	Aggregate limit: \$130,000	> 730	Aggregate limit: \$130,000	
Private Credit Consolidation	> 640	Graduates only Aggregate limit: \$275,000	Temporarily suspended, funding environ	expected to resume when ment improves	

(1) As of September 2008.

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Private Credit Loan Collections

- · Sallie Mae services and collects the loans in its Private Credit ABS Trusts
- Private credit collections are conducted by a stand-alone consumer credit collections unit, not the company's FFELP collections operations
- Managed by individuals with prior experience managing collections operations for consumer loan assets
- Over the past eighteen months, private credit collections resources have been significantly increased and collections technology and practices enhanced
 - Multi-variable analysis has enabled prioritization of collection efforts on higher risk borrowers
 - Forbearance policy has been revamped, with eligibility and duration based on a riskbased decision tree model

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Forbearance

- A collections tool used to provide borrowers time to improve their ability to repay
 - Between graduation and start of first job
 - Economic hardship
- Provides borrower with time to obtain employment and income to support their obligations
- Applied most frequently in the first two years of repayment
- Majority of loans are in forbearance for less than 12 months
- Granted for three month intervals, up to a maximum of 24 months
- Placing a loan in forbearance suspends payments, with interest capitalized to the loan balance

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Performance of Loans Receiving Forbearance

• Three years after loans in the Managed portfolio first entered repayment, 60% were current and 8.0% charged-off vs. 68% and 5.4% for loans never entering forbearance

Performance of Loans Receiving Forbearance vs Loans Not Receiving Forbearance (1)

	Status distribution 36 months after entering forbearance for the first time	Status distribution 36 months after entering repayment for loans never entering forbearance
In-School/Grace/Deferment	8.5%	2.3%
Current	60.5%	67.6%
31-60 Days Delinquent	3.0%	0.6%
61-90 Days Delinquent	1.5%	0.2%
90+ Days Delinquent	2.6%	0.5%
Forbearance	8.1%	0.0%
Charged Off	8.0%	5.4%
Paid	7.8%	<u>23.4</u> %
	<u>100.0</u> %	100.0%

(1) Managed portfolio as of June 30, 2008. Tracked 36 months after first month-end forbearance, or 36 months after repayment begin date. Repayment cohorts since January 2001. Loans receiving first forbearances since January 2001.

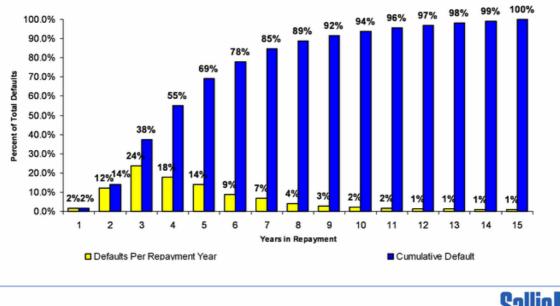
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SLM Private Credit Default Emergence Profile

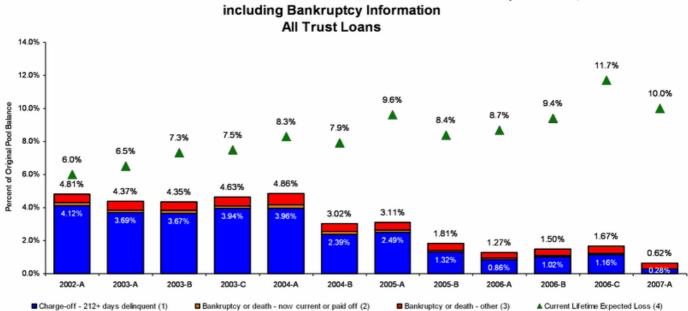
 Defaults in SLM Private Credit ABS Trusts increase as loans first enter repayment, then diminish steadily over time



Expected Loss Emergence Timing







Actual-to-Date Cumulative Gross Defaults and Current Lifetime Expectations,

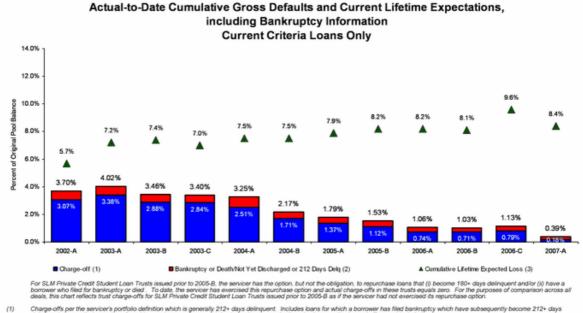
For SLM Private Credit Student Loan Trusts issued prior to 2005-B, the servicer has the option, but not the obligation, to repurchase loans that (i) become 180+ days delinquent and/or (ii) have a borrower who filed for bankruptcy or died. To date, the servicer has exercised this repurchase option and actual charge-offs in these trusts equals zero. For the purposes of comparison across all deals, this chart reflects trust charge-offs for SLM Private Credit Student Loan Trusts issued prior to 2005-B as if the servicer had not exercised its repurchase option.

Charge-offs per the servicer's portfolio definition which is generally 212+ days delinquent. Includes loans for which a borrower has filed bankruptcy which have subsequently become 212+ days delinquent. Loans that were transferred to a co-borrower's account due to bankruptcy or death and subsequently charged off are not included. Charge-offs due to a borrower's bankruptcy filing for which the loan is now current or paid off. Loans that were transferred to a co-borrower's account due to bankruptcy or death and are now paid off or current are not included. For loans not transferred to a co-borrower's account, charge-offs due to a borrower's bankruptcy filing or death for which the loan is not current or paid off but has not become 212+ days delinquent. These loans can be in various statuses including: bankruptcy stay, deferment, forbearance or delinquency. All loans that were transferred to a co-borrower's account due to bankruptcy or death are included. (1) (2)

(3)

are included. Charge-offs per the servicer's portfolio definition explained in footnote (1). (4)





SLM Private Credit Gross Defaults: Actual To Date vs. Current Lifetime Expectations

Charge-offs per the servicer's portfolio definition which is generally 212+ days delinquent. Includes loans for which a borrower has filed bankruptcy which have subsequently become 212+ days delinquent. Leans that were transferred to a co-borrower's account due to bankruptcy or death and subsequently charged off are not included. Charge-offs use to a borrower's bankruptcy filing for which the ban has not charged off ber the definition in floridet (f). Leans can be in various statuses including: current, paid in full, bankruptcy stay, deferment, forbearance or delinquency: All bans that were transferred to a co-borrower's account due to bankruptcy or death are included. Expected loss information includes charge offs definition definition explained in (1). (2)

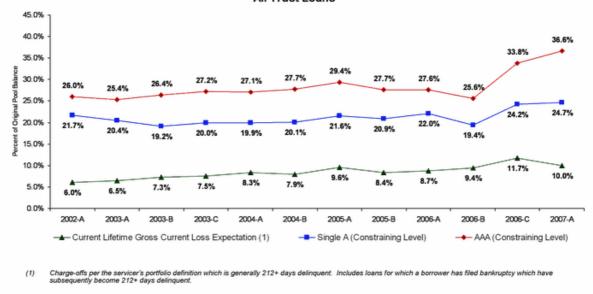
(3)

In general, Medicans are not included in the Current Criteria pool because they were not historically underwritten using FICO score. Medicans have low default rates and were included in higher proportions in the 2002 and 2003 deals. Exclusion of this segment of strong performing loans causes the default expectation to appear higher in the Current Criteria for 2003-A and 2003-B.





SLM Private Credit Gross Defaults: Current Lifetime Expectations vs. Constraining Rating Agency Stress Levels at Issuance





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Source: Sallie Mae



VI. Performance Drivers

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SLM Private Credit Performance Drivers

- Among the multiple variables that impact the performance of private credit loans, a combination of the following has the greatest impact
 - FICO score of Borrower or Co-Borrower⁽¹⁾
 - Presence of a Co-Borrower
 - School attended:
 - Likelihood the borrower completes their education and graduates from school
 - · Likelihood the borrower obtains employment
 - Likelihood the borrower earns a stable and sufficient income stream to service their loan

(1) If there is a co-borrower, FICO score represents higher of borrower and co-borrower score.

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Performance Data Segmentation

 Unless otherwise noted, historical data provided in this section has been segmented into two categories reflecting SLM's current underwriting and pool selection criteria

> Loans Meeting Current Selection Criteria

Loans Not Meeting Current Selection Criteria

Not-For-Profit Schools, FICO ≥ 640 For-Profit Schools, FICO ≥ 670 School Not Excluded List Not-For-Profit Schools, FICO < 640 For-Profit Schools, FICO < 670 Excluded Schools

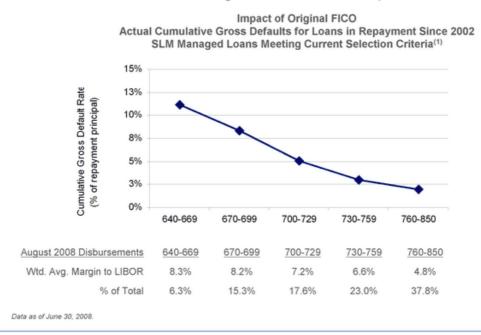
Loans originated without a FICO score are not included in the data

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SLM Private Credit Performance Drivers: Original FICO

 Original FICO is among several factors historically proven to be highly correlated with actual losses in Sallie Mae's Managed Private Credit Loan portfolio



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(1)



VII. Reasons to Invest in SLM Private Credit ABS

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Reasons to Invest in SLM Private Credit ABS

- SLM is the market leader in private education loans
- · SLM originates, services and collects all of its private credit loans
- SLM Private Credit ABS are well-protected, with 2007-A able to withstand 46% cumulative losses, or 4.6x current expected losses at a triple-A level
- High quality portfolio, with high average FICO and strong historical performance
- Loans to college graduates perform better than loans made to non-college graduates with similar credit profiles
- Positive industry dynamics
- Extremely attractive relative value compared to other consumer asset types

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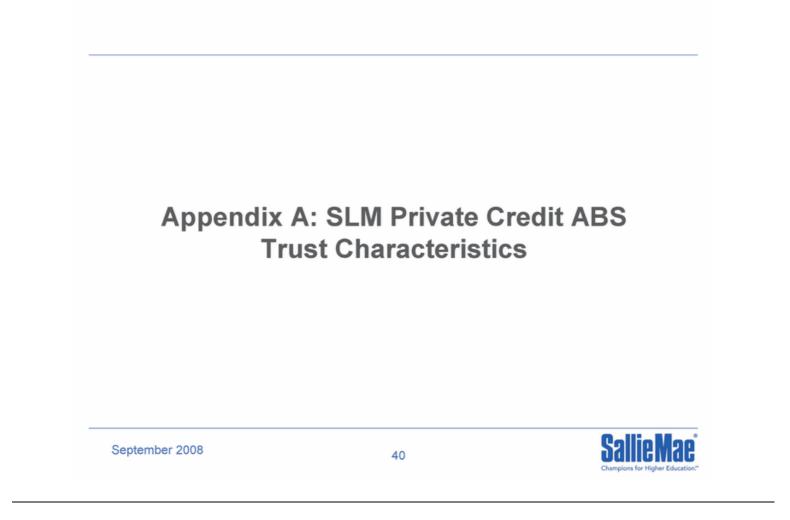


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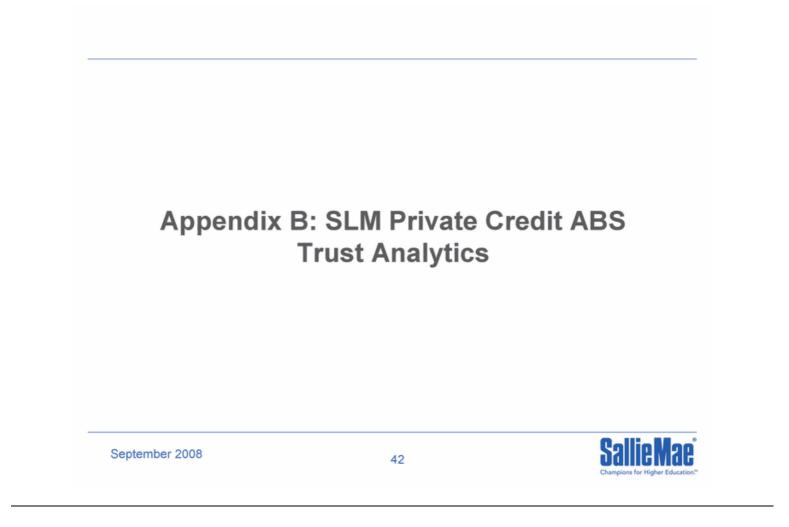
SLM Private Credit ABS Trust Characteristics

					SLM Priv	ate Credit	Student I	oan Trus	t			
	2002-A	2003-A	2003-B	2003-C	2004-A	2004-B	2005-A	2005-B	2006-A	2006-B	2006-C	2007-A
Deal Size (mm)	\$0.7	\$1.1	\$1.3	\$1.3	\$1.3	\$1.5	\$1.7	\$1.7	\$2.2	\$2.2	\$1.2	\$2.2
ABI	\$14,220	\$13,021	\$12,068	\$13,648	\$11,944	\$11,767	\$11,394	\$11,690	\$12,121	\$12,016	\$10,999	\$13,020
WA FICO at Origination ⁽¹⁾	718	715	719	718	716	720	717	721	719	718	714	718
T-Bill Loan %	13.9%	30.0%	20.4%	12.8%	19.9%	4.5%	2.9%	1.7%	1.3%	0.1%	1.2%	0.5%
Prime Loan %	85.9%	69.2%	79.3%	87.1%	80.0%	95.4%	97.1%	98.3%	98.7%	99.9%	98.8%	99.5%
Fixed Loan %	0.2%	0.8%	0.3%	0.2%	0.1%			*			*	-
In School %	16.6%	47.4%	61.3%	51.4%	44.5%	85.4%	71.4%	68.2%	77.6%	65.9%	61.4%	71.1%
Grace %	44.1%	7.3%	7.3%	23.0%	13.5%	7.7%	12.3%	19.8%	8.4%	13.6%	19.9%	8.0%
Deferment %	1.6%	0.1%	*	0.1%	2.3%	1.0%	1.3%	1.1%	1.0%	0.8%	1.3%	1.1%
Forbearance %	2.7%	4.6%	2.4%	4.2%	9.1%	1.2%	1.7%	1.7%	2.2%	3.2%	3.5%	2.4%
Repayment %	35.0%	40.6%	29.1%	21.3%	30.6%	4.7%	13.3%	9.1%	10.8%	16.5%	13.9%	17.4%
WA T-Bill Margin	2.87%	3.34%	3.28%	3.25%	3.18%	2.90%	3.11%	3.11%	2.90%	2.89%	3.07%	2.67%
WA Prime Margin	0.85%	0.86%	0.91%	0.91%	1.39%	1.24%	1.85%	1.52%	1.96%	2.10%	2.30%	2.56%
% with Co-Borrower	39.3%	44.1%	50.0%	49.8%	44.2%	50.6%	48.3%	51.2%	51.8%	57.9%	48.3%	58.1%
% without Co-Borrower	60.7%	55.9%	50.0%	50.2%	55.8%	49.4%	51.7%	48.8%	48.2%	42.1%	51.7%	41.9%
WA Current Rate	5.52%	5.07%	5.05%	5.06%	5.15%	5.18%	7.17%	7.90%	9.41%	9.54%	10.50%	10.79%
WA Seasoning (months) ⁽²⁾	5	40	35	26	17	21	9	9	6	12	10	4

If there is a co-borrower, FICO score represents higher of borrower and co-borrower score
 Seasoning only for loans in repayment
 Represents a percentage greater than 0% but less than 0.05%.







Performance Data Segmentation

 Unless otherwise noted, historical data provided in this section has been segmented into two categories reflecting SLM's current underwriting and pool selection criteria

> Loans Meeting Current Selection Criteria

Loans Not Meeting Current Selection Criteria

Not-For-Profit Schools, FICO ≥ 640 For-Profit Schools, FICO ≥ 670 School Not Excluded List Not-For-Profit Schools, FICO < 640 For-Profit Schools, FICO < 670 Excluded Schools

Loans originated without a FICO score are not included in the data

September 2008



SLM Private Credit ABS Collateral Characteristics: Performance Drivers

				Loans	Meeting	g Curre	nt Sele	ction C	riteria			
At Origination	2002-A	2003-A	2003-B	2003-C	2004-A	2004-B	2005-A	2005-B	2006-A	2006-B	2006-C	2007-A
% with Co-Borrower % without Co-Borrower	47% 53%	57% 43%	60% 40%	54% 46%	54% 46%	55% 45%	51% 49%	53% 47%	53% 47%	59% 41%	51% 49%	60% 40%
FICO ⁽¹⁾ 760-850 730-760 700-729 670-699 640-669	25% 20% 21% 18% 15%	23% 19% 21% 20% 17%	26% 18% 21% 19% 16%	26% 19% 21% 18% 16%	24% 19% 21% 20% 16%	25% 20% 21% 18% 16%	23% 20% 22% 19% 16%	25% 20% 21% 19% 15%	27% 18% 20% 20% 15%	26% 17% 22% 21% 14%	24% 18% 21% 22% 15%	27% 17% 19% 21% 16%
% Meeting Current Selection Criteria	93%	95%	95%	94%	91%	94%	88%	97%	96%	91%	87%	88%

SLM Private Credit Student Loan Trust, Loans Meeting Current Selection Criteria

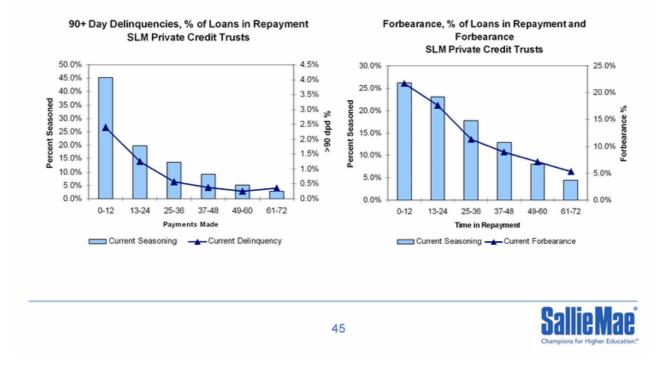
(1) If there is a co-borrower, FICO score represents higher of borrower and co-borrower score.

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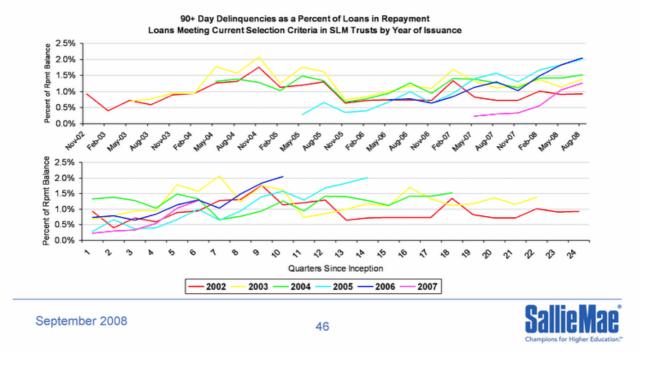
SLM Private Credit Delinquency and Forbearance Seasoning Trends

- · Delinquency and forbearance are highest when loans enter repayment, and diminish as loans season
- · As the trust loans season, delinquency and forbearance are expected to decline



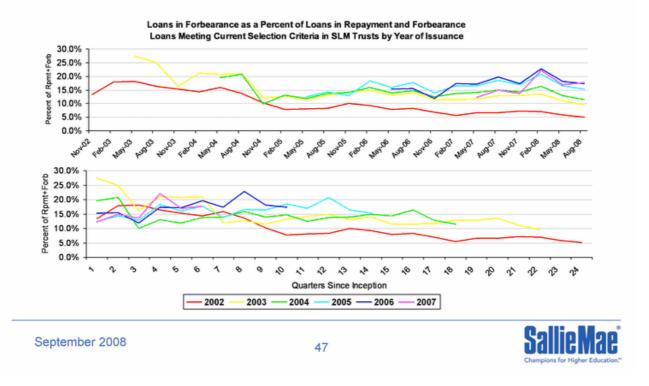
SLM Private Credit ABS Trusts: 90+ Day Delinquencies

- Overall, loans meeting current criteria exhibit relatively stable performance
- Upward trend in delinquencies for newer trusts is driven by a higher percentage of loans first entering repayment, when borrowers are most likely to become delinquent



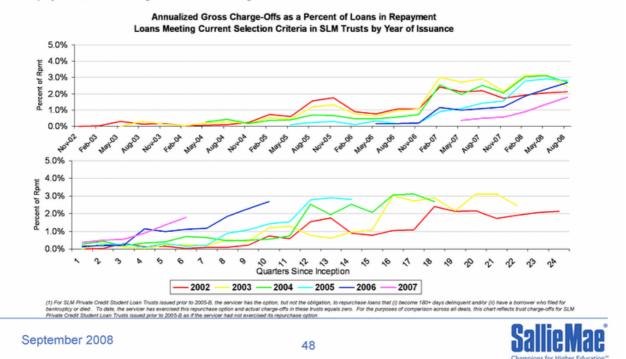
SLM Private Credit ABS Trusts: Forbearance

- · Use of forbearance as a collection tool peaked in early 2008, and has generally declined since
- · Forbearance usage is typically highest when loans enter repayment, and declines as loans season

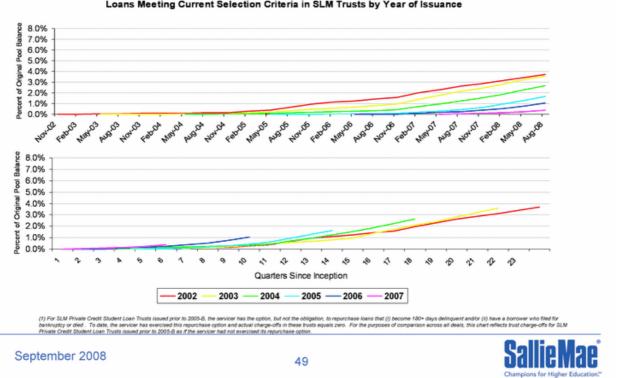


SLM Private Credit ABS Trusts: Annualized Gross Charge-offs

- Charge-off levels increased in 2007, but have since generally stabilized
- As per expectations, more recent Trusts with a greater percentage of borrowers first entering repayment, show a higher levels of charge-offs



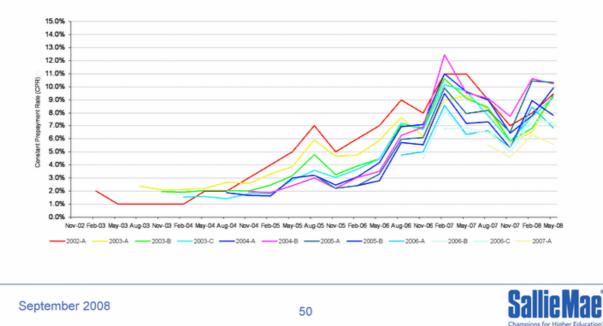
SLM Private Credit ABS Trusts: Historical Cumulative Gross Charge-Offs⁽¹⁾



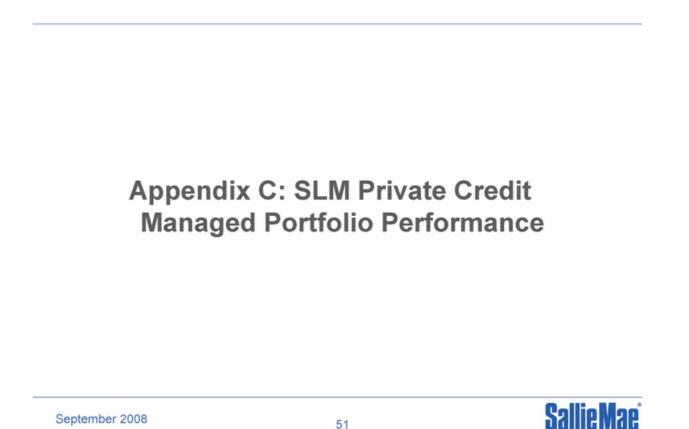
Cumulative Gross Charge-Offs as a Percent of Original Pool Balance Loans Meeting Current Selection Criteria in SLM Trusts by Year of Issuance

SLM Private Credit ABS Trusts Prepayment Analysis

• Constant prepayment rates increased in 2007 due to the introduction of Private Credit Consolidation loans, but then declined accordingly following SLM's decision to suspend its consolidation loan program



Historical SLM Private Credit ABS CPRs



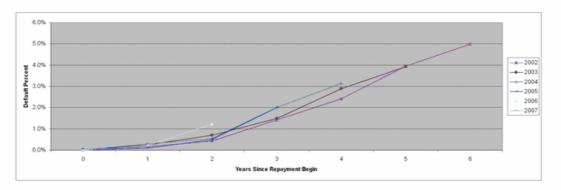


Methodology -

- Performance metrics are expressed relative to the balance of loans entering repayment (including capitalized interest from the school period)
- Performance is captured at the end of each quarter or year shown in the data; intramonth delinquencies and retroactive forbearances are not reflected
- · Repayment cohorts are based on calendar years
- Timing of delinquency, forbearance, and default is based on the elapsed calendar time between the beginning of repayment and the period shown
- For the last period shown in each cohort, not all the underlying monthly cohorts have completed that full twelve month interval since they entered repayment. Partial periods are shown to provide the maximum amount of current information



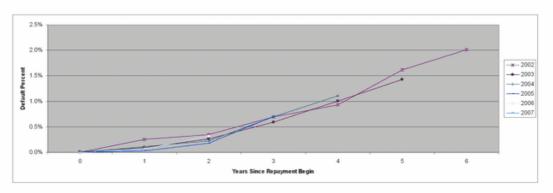




[Cumu	lative Defaults			
			Years	in Repayment			
Repayment Year	0	1	2	3	4	5	6
2002	0.0%	0.2%	0.4%	1.4%	2.4%	4.0%	5.0%
2003	0.0%	0.3%	0.7%	1.5%	2.9%	3.9%	
2004	0.0%	0.3%	0.6%	2.0%	3.1%		
2005	0.0%	0.1%	0.5%	2.0%			
2006	0.0%	0.2%	1.2%				
2007	0.0%	0.2%					
	0.0%	0.2%	0.8%	2.1%	3.3%	4.5%	5.5%





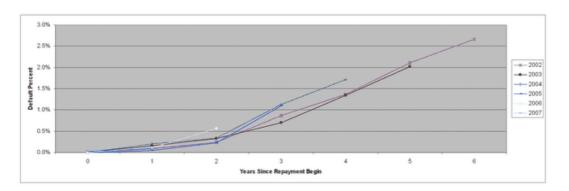


[Cumulative Defaults												
	Years in Repayment													
Repayment Year	0	1	2	3	4	5	6							
2002	0.0%	0.3%	0.3%	0.7%	0.9%	1.6%	2.0%							
2003	0.0%	0.1%	0.3%	0.6%	1.0%	1.4%								
2004	0.0%	0.1%	0.2%	0.7%	1.1%									
2005	0.0%	0.0%	0.2%	0.7%										
2006	0.0%	0.1%	0.3%											
2007	0.0%	0.1%												
	0.0%	0.1%	0.3%	0.7%	1.1%	1.6%	2.0%							







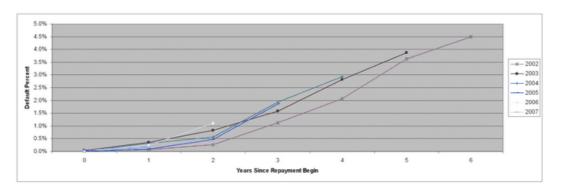


			Cumu	lative Defaults									
	Years in Repayment												
Repayment Year	0	0 1 2 3 4 5											
2002	0.0%	0.1%	0.2%	0.9%	1.4%	2.1%	2.7%						
2003	0.0%	0.2%	0.3%	0.7%	1.3%	2.0%							
2004	0.0%	0.2%	0.3%	1.1%	1.7%								
2005	0.0%	0.0%	0.2%	1.1%									
2006	0.0%	0.1%	0.6%										
2007	0.0%	0.1%											
	0.0%	0.1%	0.4%	1.1%	1.7%	2.4%	3.0%						







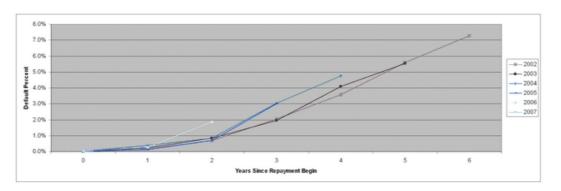


[Cumulative Defaults Years in Repayment												
[
Repayment Year	0	1	2	3	4	5	6							
2002	0.0%	0.1%	0.3%	1.1%	2.1%	3.6%	4.5%							
2003	0.0%	0.4%	0.8%	1.6%	2.8%	3.9%								
2004	0.0%	0.3%	0.6%	1.9%	2.9%									
2005	0.0%	0.1%	0.5%	1.9%										
2006	0.0%	0.2%	1.1%											
2007	0.0%	0.2%												
	0.0%	0.2%	0.7%	2.0%	3.0%	4.3%	5.19							





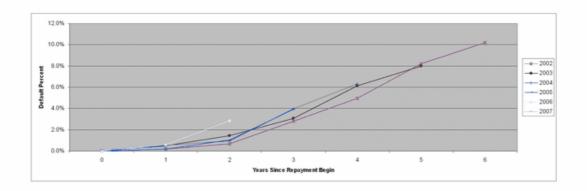




[Cumulative Defaults Years in Repayment												
[
Repayment Year	0	1	2	3	4	5	6							
2002	0.0%	0.2%	0.7%	2.1%	3.6%	5.6%	7.3%							
2003	0.0%	0.2%	0.8%	2.0%	4.1%	5.5%								
2004	0.0%	0.4%	0.8%	3.0%	4.8%									
2005	0.0%	0.1%	0.7%	3.0%										
2006	0.0%	0.3%	1.9%											
2007	0.0%	0.3%												
	0.0%	0.3%	1.2%	3.2%	5.0%	6.7%	8.3%							







[Cumu	lative Defaults			
[Years	in Repayment	1		
Repayment Year	0	1	2	3	4	5	6
2002	0.0%	0.2%	0.7%	2.8%	5.0%	8.2%	10.2%
2003	0.0%	0.5%	1.4%	3.1%	6.1%	8.0%	
2004	0.0%	0.5%	1.0%	4.0%	6.3%		
2005	0.0%	0.2%	1.0%	3.9%			
2006	0.0%	0.6%	2.8%				
2007	0.0%	0.5%					
	0.0%	0.4%	1.7%	4.4%	6.9%	9.2%	11.2%





SLM Private Credit Managed Portfolio Performance (All Loans) Cumulative Cohort Recovery Rates

- Recovery data is based substantially on experience under HICA, a captive insurance subsidiary of SLM that collected and recovered defaulted loans until 2004, when HICA was dissolved and SLM began managing recoveries in-house
- Current expectations are that recovery efforts conducted by SLM will ultimately collect more than HICA, and that the timing of collections will be more front-loaded

RECOVERIES MADE THROUGH DECEMBER 31, 2006 <u>PAYMENT RECOVERIES ONLY</u>

YEAR						RE	COVER	RIES M	ADE BY	YEAR /	AFTER	CLAIM	PAID						
PAID	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19
1988	0.4%	2.1%	4.5%	10.8%	18.1%	20.3%	23.5%	23.5%	23.5%	23.5%	23.5%	23.5%	23.5%	23.5%	23.5%	23.5%	23.5%	23.5%	23.5%
1989	0.5%	3.8%	9.9%	11.0%	15.0%	16.3%	16.7%	16.8%	17.0%	17.1%	17.1%	17.1%	17.1%	17.3%	17.5%	18.0%	18.3%	18.3%	18.3%
1990	0.3%	2.7%	5.0%	8.2%	11.2%	13.9%	16.7%	19.5%	22.0%	23.8%	27.5%	31.2%	33.1%	33.8%	35.6%	36.0%	36.9%		
1991	1.3%	5.5%	9.7%	12.7%	15.5%	17.2%	18.2%	20.5%	21.4%	22.2%	23.2%	25.2%	26.5%	28.4%	29.5%	29.8%	29.8%		
1992	1.7%	5.0%	6.9%	8.9%	10.4%	12.0%	13.7%	14.9%	16.8%	18.2%	20.2%	21.7%	23.0%	23.6%	23.7%	23.7%			
1993	2.5%	4.6%	6.6%	9.4%	11.1%	12.9%	14.7%	16.8%	18.5%	20.6%	23.3%	25.1%	26.3%	26.8%	26.8%				
1994	1.2%	4.2%	6.5%	8.9%	11.3%	13.1%	15.7%	17.3%	19.2%	21.1%	23.3%	25.0%	25.3%	25.3%					
1995	0.5%	2.4%	4.3%	6.1%	7.7%	9.6%	11.2%	12.6%	14.7%	16.9%	18.9%	19.4%	19.5%						
1996	1.4%	3.3%	4.9%	6.3%	8.0%	10.1%	12.8%	15.1%	18.8%	21.1%	22.5%	22.5%							
1997	1.6%	3.7%	5.7%	7.3%	9.0%	11.5%	14.5%	16.6%	18.3%	19.4%	19.5%								
1998	1.6%	3.7%	5.8%	8.4%	10.6%	12.8%	14.6%	17.0%	17.8%	17.8%				AS	SET PE	RFORMA	NCE GR	OUP	
1999	1.7%	4.1%	6.0%	8.3%	12.0%	14.6%	17.9%	18.7%	18.7%							ries thro			I !
2000	1.9%	5.4%	7.6%	10.8%	13.7%	15.4%	16.8%	17.0%					Char	geoff \$	1	ne s uno	2	3	.
2001	1.0%	2.7%	5.1%	7.4%	10.0%	10.8%	10.9%					2005		241.266		3.2%	7.9%	-	12.5%
2002	1.6%	3.2%	5.4%	7.1%	8.2%	8.2%								542.402		4.0%	7.4%		2.070
2003	1.3%	4.1%	5.9%	7.2%	7.2%									165,171		2.4%		-	I !
2004	1.1%	2.8%	3.8%	4.0%								2007	+ 500,						

September 2008





Sallie Mae Update

- DOE funding authority extended through academic year 09/10 assures profitability on new Stafford/PLUS loans, and eliminates funding need for this asset
- Term FFELP ABS market continues to provide funding, with \$5.1B raised in August and \$18.5B YTD
- ABCP program reduced by \$6.3B, with outstandings to be reduced further by year end
- Access to unsecured debt markets re-established in June with a \$2.5B issue
- · Earnings, liquidity and portfolio performance remain strong in the current environment
- Private loan portfolio continues to perform well, with further enhancements to product design, underwriting and collections practices underway
- Access to deposit growth through Sallie Mae Bank begins November 2008

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Traditional vs. Non-Traditional Private Loan Performance

6/30/2008	3/31/2008	12/31/2007	9/30/2007	6/30/2007
\$28,349	\$27,502	\$25,791	\$24,474	\$22,283
\$14,433	\$12,683	\$12,711	\$10,784	\$10,871
57.7%	57.6%	57.1%	56.8%	56.4%
1.4%	1.5%	1.5%	1.5%	1.2%
12.0%	15.5%	12.8%	12.6%	10.6%
2.0%	1.7%	1.5%	1.6%	1.6%
6/30/2008	3/31/2008	<u>12/31/2007</u>	9/30/2007	6/30/2007
\$4,873	\$4,811	\$4,580	\$4,368	\$4,119
\$2,451	\$2,187	\$2,155	\$2,015	\$1,969
26.3%	25.7%	25.4%	25.0%	24.4%
8.0%	8.4%	8.9%	8.5%	7.9%
18.5%	21.4%	19.4%	16.4%	15.0%
15.0%	12.9%	10.6%	11.7%	13.5%
	\$28,349 \$14,433 57.7% 1.4% 12.0% 2.0% 6/30/2008 \$4,873 \$2,451 26.3% 8.0% 18.5%	\$28,349 \$27,502 \$14,433 \$12,683 57.7% 57.6% 1.4% 1.5% 12.0% 15.5% 2.0% 1.7% 6/30/2008 3/31/2008 \$4,873 \$4,811 \$2,451 \$2,187 26.3% 25.7% 8.0% 8.4% 18.5% 21.4%	\$28,349 \$27,502 \$25,791 \$14,433 \$12,683 \$12,711 57.7% 57.6% 57.1% 1.4% 1.5% 1.5% 12.0% 15.5% 12.8% 2.0% 1.7% 1.5% 6/30/2008 3/31/2008 12/31/2007 \$4,873 \$4,811 \$4,580 \$2,451 \$2,187 \$2,155 26.3% 25.7% 25.4% 8.0% 8.4% 8.9% 18.5% 21.4% 19.4%	\$28,349 \$27,502 \$25,791 \$24,474 \$14,433 \$12,683 \$12,711 \$10,784 57.7% 57.6% 57.1% 56.8% 1.4% 1.5% 1.5% 1.5% 12.0% 15.5% 12.8% 12.6% 2.0% 1.7% 1.5% 1.6% 6/30/2008 3/31/2008 12/31/2007 9/30/2007 \$4,873 \$4,811 \$4,580 \$4,368 \$2,451 \$2,187 \$2,155 \$2,015 26.3% 25.7% 25.4% 25.0% 8.0% 8.4% 8.9% 8.5% 18.5% 21.4% 19.4% 16.4%

 Reserve coverage of annualized net charge-offs totaled 2.0x and 2.6x for Traditional and Non-Traditional loans respectively for the first half of 2008

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1H 2008, 2007 and Full Year 2007, 2006 Earnings Summary

(\$ millions)	1H <u>2008</u>	1H 2007	Full Year <u>2007</u>	Full Year 2006
"Core Earnings" Net Income (1)	\$344	\$440	\$560	\$1,253
Stafford/PLUS Originations (\$B)	\$8.4	\$8.1	\$17.3	\$16.0
Private Education Loan Originations (\$B)	\$3.4	\$3.5	\$7.9	\$7.4
Managed FFELP Loans Outstanding (\$B)	\$140.8	\$128.1	\$135.3	\$119.5
Managed Pvt Ed Loans Outstanding (\$B)	\$31.1	\$25.1	\$28.3	\$22.6
Managed Student Loan Portfolio (\$B)	\$171.9	\$153.2	\$163.6	\$142.1
Mgd Pvt Ed Loan % of Total Mgd Student Loans	18%	16%	17%	16%
"Core Earnings" Net Student Loan Spread (2)	1.56%	1.72%	1.67%	1.84%
"Core Earnings" Loan Loss Provision	\$374	\$445	\$1,395	\$303
"Core Earnings" Private Loan NCOs as a % of Repay	3.6%	3.4%	3.07%	1.62%
"Core Earnings" Fee and Other Income	\$514	\$583	\$1,173	\$1,100
"Core Earnings" Operating Expenses	\$678	\$715	\$1,417	\$1,253
GAAP Stockholders' Equity	\$5,535	\$5,348	\$5,224	\$4,360
Tangible Capital Ratio	2.1%	2.3%	2.0%	1.8%

GAAP Net Income for 1H 2008 was \$162 million compared to GAAP Net Income of \$1,082 million in 1H 2007. GAAP Net Loss for 2007 was \$896 million compared to GAAP Net Income of \$1,157 million in 2006.
 "Core Earnings" Net Student Loan Spread for 1H 2008 is before the impact of 2008 Asset-Backed Financing Facilities fees.

September 2008



"Core Earnings" Presentation

"Core Earnings" Performance Measures -

- Used by SLM's management in developing financial plans, tracking results, establishing corporate performance targets
- Used by securities analysts, credit rating agencies and debt capital providers to measure the company's business performance
- Treat securitizations as long-term financings and recognize the economic effect of hedges; specifically exclude (i) gains on sales from securitizations and subsequent Retained Interest revenue (ii) derivative unrealized mark-to-market adjustments, (iii) unhedged floor income, and (iv) goodwill and intangible impairment and the amortization of acquired intangibles
- Reflect only current period adjustments to GAAP earnings and are not a substitute for reported results under GAAP
- May not be comparable to similarly titled measures reported by other companies

September 2008



Note: Both a description of SLM's "Core Earnings" treatment and a full reconciliation to the GAAP income statement is contained in the supplemental earnings disclosure to the company's quarterly earnings releases and most recent Forms 10-Q and 10-K.

GAAP to "Core Earnings" EPS Reconciliation

(\$ in thousands, except per share amounts)						Quarters	Ended				
		June 3				March 3			June 3		
		Dollars	Dilu	ed EPS	_	Dollars	Dilu	ted EPS	Dollars	Dilu	ted BPS
GAAP net income (loss)	\$	265,736	\$	0.50	\$	(103,804)	\$	(0.28)	\$ 966,471	\$	1.03
Adjustment from GAAP to "Core Earnings"											
Net impact of securitization accounting		246,506				79,146			15,071		
Net impact of derivative accounting		(450,609)				363,368			(841,564)		
Net impact of Floor Income		18,809				5,577			39,246		
Net impact of acquired intangibles	_	15,342			_	15,329			16,457		
Total "Core Earnings" Adjustments before income taxes											
and minority interest in net earnings of											
subsidiaries		(169,952)				463,420			(770,790)		
Net tax effect		59,858			_	(171,302)			(6,683)		
Total "Core Earnings" Adjustments		(110,094)				292,118			(777,473)		
"Core Earnings" net income		155,642	_	0.27		188,314	_	0.34	188,998	_	0.43
"Core Earning" net income adjusted for non-recurring items											
Merger-related financing fees									8,839		
Merger-related professional fees and other costs									23,275		
Restructuring Expenses		29,446				13,110					
Other reorganization-related asset impairments		3,779									
Acceleration of premium amortization expense on loans						52,106					
Total after tax non-recurring items	_	33,225	_	0.08	_	65,216	_	0.14	32,114	_	0.07
"Core Earnings" net income	\$	188,867	\$	0.35	\$	253,530	\$	0.48	\$ 221,112	\$	0.50

September 2008

