UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 8, 2016

SLM CORPORATION

(Exact name of registrant as specified in its charter)

Delaware001-1325152-2013874(State or other jurisdiction of incorporation)(Commission (I.R.S. Employer Identification No.)

300 Continental Drive, Newark, Delaware
(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (302) 451-0200

(Former name or former address, if changed since last report)

Checl	k the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 7.01 REGULATION FD DISCLOSURE.

SLM Corporation (the "Company") frequently provides relevant information to its investors via posting to its corporate website. On or about November 8, 2016, a presentation entitled "Sallie Mae — Smart Option Student Loan — Historical Performance Data — Period ended September 30, 2016" was made available on the Company's web site at https://www.salliemae.com/about/investors/webcasts/default.htm. In addition, the document is being furnished herewith as Exhibit 99.1.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

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Exhibit

Number Description

99.1* Sallie Mae — Smart Option Student Loan — Historical Performance Data — Period ended September 30, 2016

* Furnished herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SLM CORPORATION

Date: November 8, 2016 By: <u>/s/ STEVEN J. MCGARRY</u>

Steven J. McGarry

Executive Vice President and Chief Financial Officer

EXHIBIT INDEX

Exhibit

Number Description

99.1* Sallie Mae — Smart Option Student Loan — Historical Performance Data — Period ended September 30, 2016

* Furnished herewith.

Exhibit 99.1

SALLIE MAE

Smart Option Student Loan Historical Performance Data Period ended September 30, 2016

Forward-Looking Statements and Disclaimer

Cautionary Note Regarding Forward-Looking Statements

The following information is current as of September 30, 2016 (unless otherwise noted) and should be read in connection with the press release of SLM Corporation (the "Company") announcing its financial results for the quarter ended September 30, 2016, the Form 10-Q for the quarter ended September 30, 2016 (filed with the Securities Exchange Commission ("SEC") on October 19, 2016) and subsequent reports filed with the Securities ("SEC") and Security ("SEC") are security ("SEC") and Security ("SEC") and Security ("SEC") are secur

This Presentation contains "forward-looking" statements and information based on management's current expectations as of the date of this presentation. Statements that are not historical facts, including statements about the Company's beliefs, opinions or expectations and statements that assume or are dependent upon future events, are forward-looking statements. Forward-looking statements are subject to risks, uncertainties, assumptions and other factors that may cause actual results to be materially different from those reflected in such forward-looking statements. These factors include, among others, the risks and uncertainties set forth in Item 14 "Risk Factors" and elsewhere in the Company's Annual Report on Form 10-K for the year ended Dec. 31, 2015 (filed with the SEC increases in financing costs; limits on liquidity; increases in costs associated with compliance with laws and regulations; changes in accounting standards and the impact of related changes in significant accounting estimates; any adverse outcomes in any significant litigation to which the Company is a party; credit risk associated with the Company's exposure to third parties, including counterparties to the Company's exposure to third parties, including counterparties to the Company's exposure to third parties, including counterparties to the Company's derivative transactions; and changes in the terms of education lons and the educational credit marketplace (including changes resulting from new laws and the implementation of existing laws). The Company also could be affected by, among other things: changes in its funding costs and availability; reductions to its credit ratings; failures or breaches of its operating systems or infrastructure, including those of third-party vendors; damage to its reputation; failures to successfully implement cost-cutting initiatives and adverse effects of such initiatives on the Company's business; risks associated with restructuring initiatives; changes in the demand if nancing or in financing preferences o

The Company reports financial results on a GAAP basis and also provides certain core earnings performance measures. The difference between the Company's "Core Earnings" and GAAP results for the periods presented were the unrealized, mark-to-market gains/losses on derivative contracts. These are recognized in GAAP, but not in "Core Earnings" results. The Company provides "Core Earnings" measures because this is what management uses when making management decisions regarding the Company's performance and the allocation of corporate resources. The Company's "Core Earnings" are not defined terms within GAAP and may not be comparable to similarly titled measures reported by other companies.

For additional information, see "Management's Discussion and Analysis of Financial Condition and Results of Operations — GAAP Consolidated Earnings Summary-'Core Earnings'" in the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2016 for a further discussion and for a complete reconciliation between GAAP net income and "Core Earnings".

Disclaimer. A significant portion of the historical data relating to historical Smart Option Student Loan performance used to prepare certain of these materials was provided to the Company by Navient Corporation ("Navient") pursuant to a Data Sharing Agreement executed in connection with the Spin-Off (as hereinafter defined). Under the Data Sharing Agreement, Navient makes no representations or warranties to the Company concerning the accuracy and completeness of information that they provided. The Company and Salike Mae Bank have not independently verified, and are not able to verify, the accuracy or completeness of the data provided under the agreement or of Navient's representations and warranties. Although we have no reason to believe that the data used to prepare the tabular and graphic presentations in this document as a whole is materially inaccurate or incomplete, and have assumed that the data provided by Navient under the Data Sharing Agreement as a whole to be materially accurate and complete, neither the Company nor any person on its behalf has independently verified the accuracy and completeness of such data.

Important Information Regarding Historical Loan Performance Data

On April 30, 2014 (the "Spin-Off Date"), the former SLM Corporation legally separated (the "Spin-Off") into two distinct publicly traded entities: an education loan management, servicing and asset recovery business called Navient Corporation ("Navient"), and a consumer banking business called SLM Corporation. SLM Corporation's primary operating subsidiary is Sallie Mae Bank. We sometimes refer to SLM Corporation, together with its subsidiaries and its affiliates, during the period prior to the Spin-Off as "legacy SLM."

In connection with the Spin-Off, all private education loans owned by legacy SLM, other than those owned by its Sallie Mae Bank subsidiary as of the date of the Spin-Off, and all private education loan asset-backed securities ("ABS") trusts proviously sponsored and administered by legacy SLM were transferred to Navient. As of the Spin-Off Date, Navient and its sponsored ABS trusts owned \$30.8 billion of legacy SLM private education loan portfolio originated both prior to and since 2009. As of the Spin-Off to the Spin-Off Date, Sallife Mae Bank owned \$7.2 billion of private education loans, the vast majority of which were unencumbered Smart Option Student Loans originated since 2009.

Legacy SLM's Private Education Loan and ABS Programs Prior to the Spin-Off

In 1989, legacy SLM began making private education loans to graduate students. In 1996, legacy SLM expanded its private education loan offerings to undergraduate students. Between 2002 and 2007, legacy SLM issued \$18.6 billion of private education loan backed ABS in 12 separate transactions.

In 2009, in response to the financial downturn, legacy SLM revised its private education loan underwriting criteria, tightened its forbearance and collections policies, ended direct-to-consumer disbursements, and ceased lending to students attending certain for-profit schools. Legacy SLM issued no private education loan ABS in 2008.

In 2009, legacy SLM introduced its Smart Option Student Loan product and began underwriting private education loans with a proprietary custom credit score. The custom credit score included income-based factors, which led to a significant increase in the percentage of loans requiring a co-signer, typically a parent. The initial loans originated under the Smart Option Student Loan program (the "Interest Only SOSLs") were variable rate loans and required interest payments by by foroverse while in school, which reduced the amounts payable over the loans' lives and helped substities repayment habits among borrowers. In 2010, legacy SLM introduced a second option for its Smart Option Student Loan customers, which required a \$25 fixed monthly payment while borrowers were in school (the "Fixed Pay SOSLs"). In 2011, legacy SLM introduced another option for its Smart Option Student Loan customers, which required a \$25 fixed monthly payment while borrowers were in school (the "Fixed Pay SOSLs"). In 2011, legacy SLM introduced another option for its Smart Option Student Loan customers, which allowed borrowers to determine the propriets and subsent graduates or separations form school (the Pieced Posts). In 2012, legacy SLM introduced a fixed rate loan option for its Interest Only, Fixed Pay and Deferred SOSLs. Borrowers must select which of these options they prefer at the time of loan origination and are not permitted to change those options once selected.

In 2011, legacy SLM included private education loans originated under the Smart Option Student Loan program in its ABS pools for the first time. Between 2011 and 2014, the mix of Smart Option Student Loans included in legacy SLM's private education loan ABS steadily increased as a percentage of the collateral pools, from 10% initially to 64% in later transactions.

Sallie Mae Bank's Private Education Loan and ABS Programs Post-Spin Off

Originations. Following the Spin-Off, Sallie Mae Bank continued to originate loans under the Smart Option Student Loan program. As of December 31, 2015, it owned \$10.5 billion of private education loans, the vast majority of which were Smart Option Student Loans originated since 2009, and three-fourths of which were originated between 2013 and 2015. Navient ceased originating private education loans following the Spin-Off.

Servicing. Immediately prior to the Spin-Off, Sallie Mae Bank assumed responsibility for collections of delinquent loans on the vast majority of its Smart Option Student Loan portfolio. Following the Spin-Off Date, Navient continued to service all private education loans owned by the two companies on its servicing platform until October 2014, when servicing for the vast majority of Sallie Mae Bank is private education loan portfolio was transitioned to Sallie Mae Bank. Sallie Mae Bank now services and is responsible for collecting the vast majority of the Smart Option Student Loans it owns.

Additional Information. Prior to the Spin-Off, all Smart Option Student Loans were originated and initially held by Sallie Mae Bank, as a subsidiary of legacy SLM. Sallie Mae Bank typically then sold certain of the performing Smart Option Student Loans to an affiliate of legacy SLM for securification. Additionally, on a monthly basis Saliie Mae Bank sold all loans that were over 90 days past due, in forboardance, restructured or involved in a bankruptcy to an affiliate of legacy SLM. As a research of practice, prior to the occurrence of the Spin-Off, instortical performance data Salie Mae Bank Salie Mae Bank Salie Mae Bank Suddent Loan portfolio reflected minimal later stage delinquencies, forbearance or charge-offs.

Legacy SLM collected Smart Option Student Loans pursuant to policies that required loans be charged off after 212 days of delinquency. In April 2014, Sallie Mae Bank began collecting the vast majority of its Smart Option Student Loans pursuant to policies that required loans be charged off after 120 days of delinquency, in accordance with bank regulatory guidance. As a result of the various policies described above, it was not until recently that (a) a meaningful amount of Smart Option Student Loan charge-offs occurred in Sallie Mae Bank's portfolio, and (b) performance data on Sallie Mae Bank's owned Smart Option Student Loan portfolio became useful as a basis for evaluating historical trends for Smart Option Student Loans. For the reasons described above, much of Sallie Mae Bank's historical performance data does not reflect current collections and charge off practices and may not be indicative of the future performance of the Bank's Smart Option Student Loans.

Important Information Regarding Historical Loan Performance Data (cont.)

Types of Smart Option Student Loan Portfolio Data

The portfolio data we used in this report comes from three separate sources of information:

(1) Combined Smart Option Student Loan Portfolio Data for Legacy SLM, Navient and Sallie Mae Bank. Information in this category is presented on a combined basis for loans originated under the Smart Option Student Loan program, whether originated by Sallie Mae Bank when it was part of legacy SLM or by Sallie Mae Bank post Spin-Off, and regardless of whether the loan is currently held by an ABS trust, or held or serviced by Navient or Sallie Mae Bank. Data in this category is used in the tables below under the following headings:

"Cumulative Defaults by P&I Repayment Vintage and Years in P&I Repayment"

This combined Smart Option Student Loan portfolio data provides insight into gross defaults of all Smart Option Student Loans since 2010, regardless of ownership or servicing standard. We believe historical loan performance data since 2010 is more representative of the expected performance of Smart Option Student Loans to be included in new Salis Mase Bank trusts than data available for earlier periods. Data available for earlier periods includes a limited number of Smart Option Student Loan product Upper, a limited amount of loans in principal and interest repayment status, of loan performance history.

Loans contained in the combined Smart Option Student Loan portfolio category were serviced by legacy SLM prior to the Spin-Off, and by either Navient or Sallie Mae Bank after the Spin-Off. As noted above, loans serviced by legacy SLM and Navient were serviced pursuant to different policies than those loans serviced by Sallie Mae Bank after the Spin-Off. Specifically, legacy SLM charged off loans after 212 days of definquency, and Navient has continued this policy. Sallie Mae Bank currently charges off loans after 120 days of definquency. All loans included in the combined Smart Option Student Loan portfolio were serviced by legacy SLM pursuant to a 212-day charge off policy prior to the Spin-Off. Following the Spin-Off, a portion of the loans included in the combined Smart Option Student Loan portfolio data have been serviced by Navient pursuant to a 212-day charge off policy, and a portion have been serviced by Navient pursuant to a 212-day charge off policy. As a result, future performance of loans serviced by Sallie Mae Bank pursuant to a 120-day charge off policy. As a result, future performance of loans serviced by Sallie Mae Bank may differ from the historical performance of loans reflected in this combined Smart Option Student Loan portfolio

(2) Legacy SLM Consolidated Smart Option Student Loan Portfolio Data prior to the Spin-Off Date, and Sallie Mae Bank-Only Smart Option Student Loan Data from and after the Spin-Off Date for Smart Option Student Loans serviced by legacy SLM prior to the Spin-Off, and (b) from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off, and (b) from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off, and (b) from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off, and (b) from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off, and (b) from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off, and (b) from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off, and (b) from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off, and (b) from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off, and (b) from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from and after the Spin-Off Date for Smart Option Student Loans serviced by Sallie Mae Bank from an

- "Fortbearance as a Percentage of Loans in P&I Repayment and Fortbearanc
 "Annualized Gross Defaults as a Percentage of Loans in P&I Repayment,"
 "Voluntary Constant Prepayment Rates by Disbursement Vintage and Product.
 "Total Constant Prepayment Rates by Disbursement Vintage and Product.

This consolidated Smart Option Student Loan portfolio data provides insight into historical delinquencies, torbearance, defaults and prepayment rates specifically of the Smart Option Student Loans covered, regardless of the loans' ownership at the time, or whether the loans serve as collateral for an ABS trust. We believe this data is currently the most relevant data available for assessing historical Smart Option Student Loan performance.

Loans owned or serviced by legacy SLM and contained in this consolidated Smart Option Student Loan portfolio category were serviced pursuant to legacy SLM servicing policies prior to the Spin-Off. Loans serviced by Sallie Mae Bank and contained in this consolidated Smart Option Student Loan portfolio were serviced pursuant to Sallie Mae Bank servicing policies since the Spin-Off. The servicing policies of legacy SLM were different than the servicing policies of Sallie Mae Bank. Specifically, legacy SLM charged off loans at fer 212 days, while Sallie Mae Bank charges off loans after 120 days of definguency. A sallie Mae Bank charges off loans after 120 days of definguency in accordance with bank regulatory guidance. As a result, future performance of loans serviced by Sallie Mae Bank may differ from the historical performance of loans reflected in this consolidated Smart Option Student Loan portfolio data.

(3) Legacy SLM Consolidated Smart Option Student Loan Pertolio Data prior to the Spin-Off Date, and Navient-Only Smart Option Student Loan Data from and after the Spin-Off Date. Information in this category is presented (a) prior to the Spin-Off. Date for Smart Option Student Loans serviced by Navient from and after the Spin-Off. Data in this category is used in the tables below under the following headings:

- "Smart Option Loan Cumulative Recovery Rate"

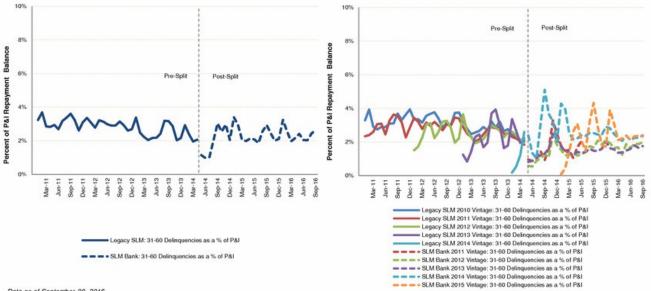
Loans contained in this Smart Option Student Loan portfolio category were serviced by legacy SLM prior to the Spin-Off, and by Navient after the Spin-Off. As noted above, loans serviced by legacy SLM and Navient were serviced pursuant to different policies than those loans serviced by Salile Mae Bank after the Spin-Off, Specifically, legacy SLM charged of loans after 212 days of delinquency, and Navient has continued this policy. Salile Mae Bank currently charged of loans after 120 days of delinquency. As a result, future performance of loans serviced by Salile Mae Bank may differ nom the historical performance of loans retrected in this Smart Option Student Loan protfolio delinance of loans retrected in this Smart Option Student Loan protfolio delinance of loans retrected in this Smart Option Student Loan protfolio delinance of loans retrected in this Smart Option Student Loan protfolio delinance of loans retrected in this Smart Option Student Loan protfolio delinance of loans retrected in this Smart Option Student Loan protfolio delinance of loans retrected in this Smart Option Student Loan protfolio delinance of loans retrected in this Smart Option Student Loan protfolio delinance of loans retrected in this Smart Option Student Loan protfolio delinance of loans retrected in this Smart Option Student Loan protfolio delinance of loans retreated the loans retreate

Any data or other information presented in the following charts is for comparative purposes only, and is not to be deemed a part of any offering of securities

A significant portion of the Smart Option Student Loan performance data described above is provided to Sallie Mae Bank by Navient under a data sharing agreement executed in connection with the Spin-Off. This data sharing agreement expires in 2019. Under the data sharing agreement, Navient makes no representations or warranties to Sallie Mae Bank concerning the accuracy and completeness of information that it provided. Sallie Mae Bank has not independently verified, and is not able to verify, the accuracy or completeness of the data provided under the agreement.

Smart Option Serviced Portfolio: 31-60 Day Delinquencies

Smart Option Student Loans - Serviced Portfolio 31-60 Day Delinquencies as a % of Loans in P&I Repayment (1)
Data for Legacy SLM thru April 30, 2014 and Sallie Mae Bank since May 1, 2014 Smart Option Student Loans - Serviced Portfolio 31-60 Day Delinquencies as a % of Loans in P&I Repayment (1) Data for Legacy StJM thru April 30, 2014 and Sallio Mae Bark since May 1, 2014 P&I Repayment Vintages 2010-2015

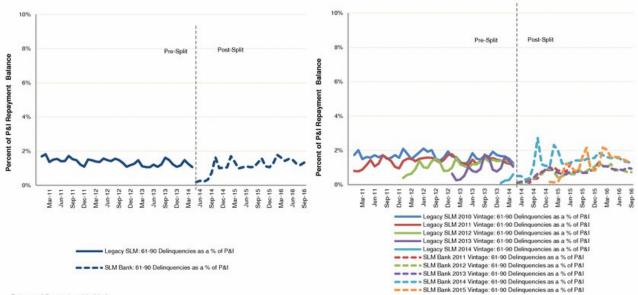


Data as of September 30, 2016.

- (1) Loans in P&I Repayment include only those loans for which scheduled principal and interest payments were due at the end of the applicable monthly reporting period. Comparable data previously disclosed for the periods ended June 30, 2016 and earlier included in Loans in P&I Repayment all loans which entered full principal and interest repayment status at any point prior to or during the applicable reporting period, including loans outstanding to borrowers who returned to school and were no longer required to make full principal and interest payments during the applicable reporting period. A reconciliation of historical data reported in prior periods to the historical data presented above is available at https://www.salliemae.com/about/investors/asset-backed-se
- P&I Repayment Vintage is defined as the calendar year during which a borrower is first required to make full principal and interest payments on the loan.
- Post-split vintage performance history excludes data points for a vintage when the balance of loans in P&I Repayment outstanding in that vintage constitutes less than 1% of total balance of loans in P&I Repayment outstanding for all vintages.

Smart Option Serviced Portfolio: 61-90 Day Delinquencies

Smart Option Student Loans - Serviced Portfolio 61-90 Day Delinquencies as a % of Loans in P&I Repayment (1)
Data for Legacy SLM thru April 30, 2014 and Sallie Mae Bank since May 1, 2014 Smart Option Student Loans - Serviced Portfolio 61-90 Day Delinquencies as a % of Loans in P&I Repayment (1) Data for Legacy SLM thru April 30, 2014 and Sallie Mae Bank since May 1, 2014 P&I Repayment Vintages 2010-2015 (%.0)

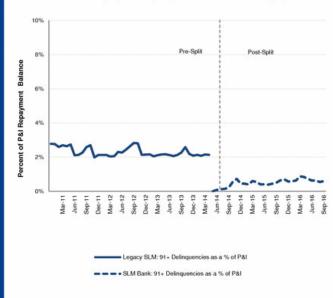


Data as of September 30, 2016.

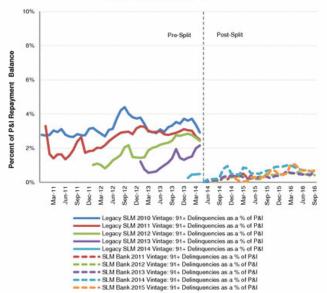
- (1) Loans in P&I Repayment include only those loans for which scheduled principal and interest payments were due at the end of each applicable monthly reporting period. Comparable data previously disclosed for the periods ended June 30, 2016 and earlier included in Loans in P&I Repayment all loans which entered full principal and interest repayment status at any point prior to or during the applicable reporting period, including loans outstanding to borrowers who returned to school and were no longer required to make full principal and interest payments during the applicable reporting period. A reconciliation of historical data reported in prior periods to the historical data presented above is available at https://www.salliemae.com/about/investors/asset-backed-se
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Smart Option Serviced Portfolio: 91+ Day Delinquencies

Smart Option Student Loans - Serviced Portfolio 91+ Day Delinquencies as a % of Loans in P&I Repayment (1)
Data for Legacy SLM thru April 30, 2014 and Sallie Mae Bank since May 1, 2014



Smart Option Student Loans - Serviced Portfolio 91+ Day Delinquencies as a % of Loans in P&I Repayment (1)
Data for Legacy SLM thru April 30, 2014 and Sallie Mae Bank since May 1, 2014
P&I Repayment Vintages 2010-2015 (% [3])



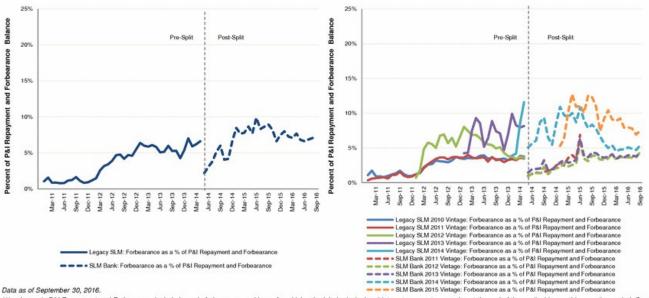
Data as of September 30, 2016.

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- Post-split vintage performance history excludes data points for a vintage when the balance of loans in P&I Repayment outstanding in that vintage constitutes less than 1% of total balance of loans in P&I

Smart Option Serviced Portfolio: Forbearance

Smart Option Student Loans - Serviced Portfolio Forbearance as a % of Loans in P&I Repayment and Forbearance (1) Data for Legacy SLM thru April 30, 2014 and Sallie Mae Bank since May 1, 2014

Smart Option Student Loans - Serviced Portfolio Forbearance as a % of Loans in P&I Repayment and Forbearance (1) Data for Legacy SLM thru April 30, 2014 and Sallie Mae Bank since May 1, 2014 Only 10 Page 11 Page 12 Page 1

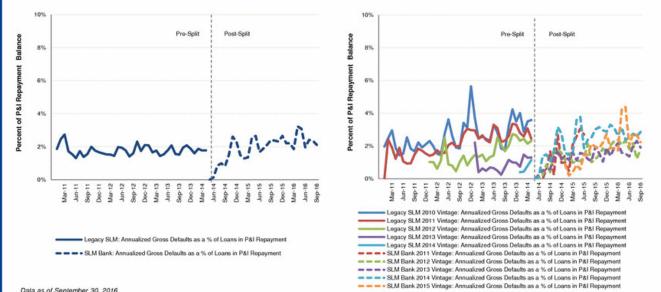


- (1) Loans in P&I Repayment and Forbearance include loans in forbearance and loans for which scheduled principal and interest payments were due at the end of the applicable monthly reporting period. Comparable data previously disclosed for the periods ended June 30, 2016 and earlier included in Loans in P&I Repayment and Forbearance all loans in forbearance and loans which entered full principal and interest repayment status at any point prior to or during the applicable reporting period, including loans outstanding to borrowers who returned to school and were no longer required to make full principal and interest payments during the applicable reporting period. A reconciliation of historical data reported in prior periods to the historical data presented above is available at https://www.salliemae.com/about/investors/asset-
- P&I Repayment Vintage is defined as the calendar year during which a borrower is first required to make full principal and interest payments on the loan.
- Post-split vintage performance history excludes data points for a vintage when the balance of loans in P&I Repayment outstanding in that vintage constitutes less than 1% of total balance of loans in P&I Repayment outstanding for all vintages.

Smart Option Serviced Portfolio: Annualized Gross Defaults

Smart Option Student Loans - Serviced Portfolio Annualized Gross Defaults as a % of Loans in P&I Repayment⁽¹⁾ Data for Legacy SLM thru April 30, 2014 and Sallie Mae Bank since May 1, 2014

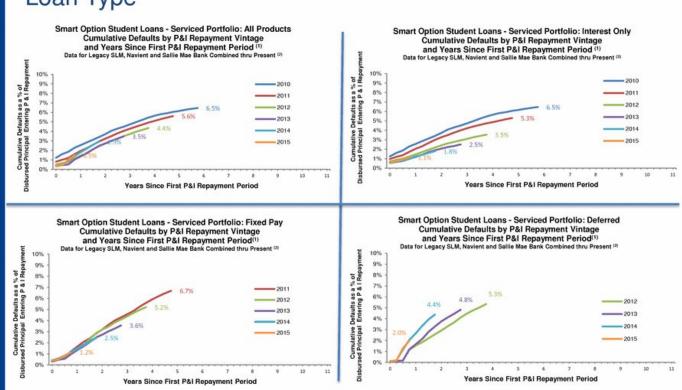
Smart Option Student Loans - Serviced Portfolio



Data as of September 30, 2016.

- (1) Loans in P&I Repayment include only those loans for which scheduled principal and interest payments were due at the end of each applicable monthly reporting period. Comparable data previously disclosed for the periods ended June 30, 2016 and earlier included in Loans in P&I Repayment all loans which entered full principal and interest repayment status at any point prior to or during the applicable reporting period, including loans outstanding to borrowers who returned to school and were no longer required to make full principal and interest payments during the applicable reporting period. A reconcilitation of historical data reported in prior periods to the historical data presented above is available at https://www.salliemae.com/about/investo
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Smart Option Vintage Data: Cumulative Gross Default by Loan Type

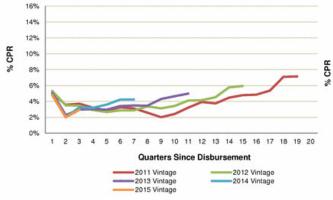


(1) Please see page 14 for a description and explanation of the data and calculations underlying these charts.
(2) Certain data used in the charts above was provided by Navient under a data sharing agreement. Sallie Mae Bank has not independently verified, and is not able to verify, the accuracy or completeness of the data provider. Note: Legacy SLM and Navient portfolio serviced pursuant to a 212 day charge-off policy. Sallie Mae Bank portfolio serviced pursuant to a 120 day charge-off policy. Historical trends may not be indicative of future performance. nt. Sallie Mae Bank has not independently verified, and is not able to verify, the accuracy or completeness of the data provided under the agree

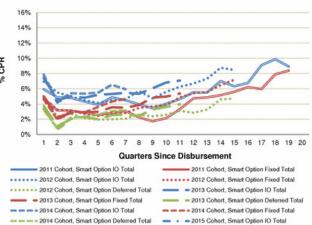
Smart Option Vintage Data: Voluntary Prepayments

Voluntary prepay speeds trending up as more loans enter P&I repayment

Smart Option Student Loans - Serviced Portfolio Voluntary CPR by Disbursement Vintage (1) Interest Only, Fixed Payment and Deferred Products Data for Legacy SLM thru Apr 30, 2014 and Sallie Mae Bank since May 1, 2014 (2)



Smart Option Student Loans - Serviced Portfolio Voluntary CPR by Disbursement Vintage and Product (1)
Interest Only, Fixed Payment and Deferred Products
Data for Legacy SLM thru Apr 30, 2014 and Sallie Mae Bank since May 1, 2014 [2]



2015 Cohort, Smart Option Deferred Total

- as or september 30, 2016.
 Data for all locans from initial disbursement, whether or not scheduled payments are due. Voluntary CPR includes only voluntary prepayments.

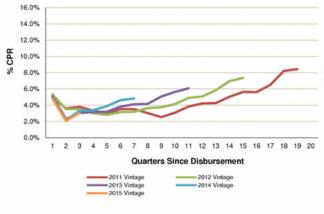
 Loans in a particular annual Disbursement Vintage are disbursed at different times during the Disbursement Vintage are disbursed at different times during the Disbursement Vintage are been disbursed. Poer reported for loans in that annual Disbursement Vintage are load to the number of months all loans in that annual Disbursement Vintage have been disbursed. For example, in the charts above: (i) prepayment data reported for loans in the 2015 Disbursement Vintage represents prepayments occurring during the nine months (i.e., first 3 quarters) after a loan was disbursed regardless of the month in 2015 during which such loan was disbursed; and (ii) prepayment data for loans in the 2014 Disbursement Vintage represents prepayments occurring during the first 21 months (i.e., first 7 quarters) after a loan was disbursed regardless of the month in 2014 during which such loan was disbursed.

- 2015 Cohort, Smart Option Fixed Total

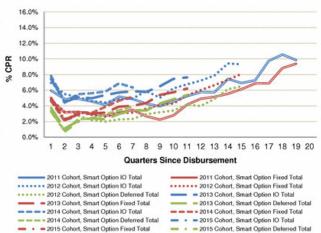
Smart Option Vintage Data: Total Prepayments

 Following the initial few years after disbursement, total prepayments begin to rise more quickly as loans begin to default.





Smart Option Student Loans - Serviced Portfolio
Total CPR by Disbursement Vintage and Product (1)
Interest Only, Fixed Payment and Deferred Products
Data for Legacy SLM thru April 30, 2014 and Salile Mae Bank since May 1, 2014 ⁽²⁾

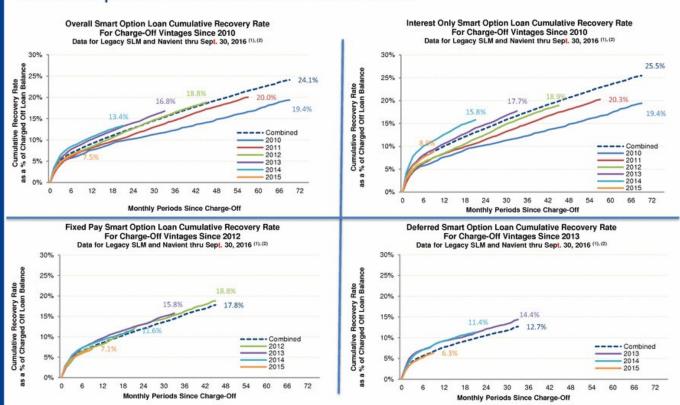


Data as of September 30, 2016.

(1) Data for all loans from initial disbursement, whether or not scheduled payments are due. Total CPR includes voluntary and involuntary prepayments

(2) Loans in a particular annual Disbursement Vintage are disbursed at different times during the Disbursement Vintage year. Prepayment data is not reported for loans in a particular annual Disbursement Vintage until all loans in that annual Disbursement Vintage have been disbursed. Choce reporting starts, data reflects prepayments that occurred in a particular period based on the number of months all loans in that annual Disbursement Vintage have been disbursed. For example, in the charts above: (i) prepayment data reported for loans in the 2015 blursement Vintage represents prepayments occurring during the inne months (i.e., first 3 quarters) after a loan was disbursed regardless of the month in 2015 during which such loan was disbursed raid (i) prepayment data for loans in the 2014 Disbursement Vintage represents prepayments occurring during the first 21 months (i.e., first 7 quarters) after a loan was disbursed regardless of the month in 2014 during which such loan was disbursed.

Smart Option: Cumulative Recoveries



Data as of September 30, 2016.

1) Certain data used in the charts above was provided by Navient under a data sharing agreement. Sallie Mae Bank has not independently verified, and is not able to verify, the accuracy or completeness of the data provided under the agreement.

(1) Certain cala used in the charts above was provised by variously or complements on the data provised by a continuous of a continuous and a provised by a continuous of the continuous and a provised or complements of the data provised by the continuous and a particular annual Charge-OII Vintage are charged of at different times during the Charge-OII Vintage year. Recovery data is not reported for loans in a particular annual Charge-OII Vintage and that annual Charge-OII Vintage are provided as the continuous annual Charge-OII Vintage annual Charge-OII Vintage annual Charge-OII Vintage are provided as a particular period based on the number of months all loans in that annual Charge-OII Vintage bear been charged off. For example, in the charts above: (i) recovery data reported for loans in the 2014 Charge-OII Vintage represents recoveries received during the first zir months after a loan was charged off regardless of the month in 2014 during which such loan was charged off; and (ii) recovery data for loans in the 2014 Charge-OII Vintage represents recoveries received during the first zir months after a loan was charged off in egardless of the month in 2014 during which such loan was charged off.

Note: Recovery data is for collections of charged off Smart Option loans managed by legacy SLM and Navient only. Historical trends may not be indicative of future Sallie Mae Bank recoveries.

Smart Option Loan Program Cohort Default Triangles

Terms and calculations used in the cohort default triangles are defined below:

- First P&I Repayment Period The month during which a borrower is first required to make a full principal and interest payment on a loan.
- P&I Repayment Vintage The calendar year of a loan's First P&I Repayment Period.
- Disbursed Principal Entering P&I Repayment The total amount of disbursed loan principal in a P&I Repayment Vintage, excluding any interest capitalization.
- Reported Default Data -
 - For loans that default prior to their First P&I Repayment Period: Loans defaulting prior to their First P&I Repayment Period are included in the P&I Repayment Vintage corresponding to the calendar year in which the default occurs, and are aggregated and reported in Year 0 of that P&I Repayment Vintage in the relevant charts and tables. For example: (a) if a loan's First P&I Repayment Period was scheduled for 2015, but the loan defaulted in Year 0 of the 2014 P&I Repayment Vintage; and (b) if a loan's First P&I Repayment Period occurred in 2015, but the loan defaulted in 2015 before that First P&I Repayment Period, the default amount is reflected in Year 0 of the 2015 P&I Repayment Vintage.
 - For loans that default after their First P&I Repayment Period: Loans enter a particular annual P&I Repayment Vintage at different times during the P&I Repayment Vintage year. Default data is not reported for loans in a particular annual P&I Repayment Vintage until the First P&I Repayment Period has occurred for all loans in that annual P&I Repayment Vintage. Once reporting starts, data reflects defaults that occurred in a particular period through the number of months since December 31 of that annual P&I Repayment Vintage year. For example, in the relevant charts and tables included in this presentation as of September 30, 2016: (i) default data reported for loans in the 2015 P&I Repayment Vintage represents defaults occurring during the first nine months after a loan's First P&I Repayment Period regardless of the month in 2015 during which the first full principal and interest payment for that loan became due; and (ii) default data for loans in the 2014 P&I Repayment Vintage represents defaults occurring during the first 21 months after a loan's First P&I Repayment Period regardless of the month in 2014 during which the first full principal and interest payment for that loan became due.
- Periodic Defaults For any loan in a particular P&I Repayment Vintage, the defaulted principal and interest is reflected in the year corresponding to the number of years since the First P&I Repayment Period for that loan.
- > Cumulative Defaults At any time for a particular P&I Repayment Vintage, the cumulative sum of Periodic Defaults for that vintage.
 - Defaulted principal includes any interest capitalization that occurred prior to default
 - Defaulted principal is not reduced by any amounts recovered after the loan defaulted
 - Because the numerator includes capitalized interest while the denominator does not, default rates are higher than if the numerator and denominator both included capitalized interest

Note: Historical trends suggested by the cohort default triangles may not be indicative of future performance. Legacy SLM and Navient serviced loans were serviced pursuant to a 120 day charge off policy. Sallie Mae Bank serviced loans were serviced pursuant to a 120 day charge off policy.

Cohort Default Triangles - Smart Option Combined (Interest Only, Fixed Payment & Deferred)

	Smart Option Co	ombin	ed (Pa	&I Re	payme	ent - 7	otal)		
P&I Repayment									
Vintage	Repayment (\$m)	0	1	2	3	4	5	6	Total
2010	\$428	1.2%	1.3%	1.2%	1.0%	0.9%	0.5%	0.3%	6.5%
2011	\$999	0.8%	1.1%	1.3%	1.1%	0.8%	0.5%		5.6%
2012	\$1,634	0.5%	0.9%	1.3%	1.0%	0.6%			4.4%
2013	\$2,258	0.4%	1.0%	1.4%	0.7%				3.5%
2014	\$2,823	0.3%	1.5%	1.1%					2.9%
2015	\$3,356	0.3%	1.2%						1.5%

5	Smart Option Com	bined	(P&I	Repay	yment	- Co-	signe	r)	
P&I Repayment	Disbursed Principal Entering P&I	Periodic Defaults Percentage by Years Since First P&I Repayment Period (1), (2)							(3), (4)
Vintage	Repayment (\$m)	0	1	2	3	4	5	6	Total
2010	\$409	1.2%	1.2%	1.1%	1.0%	0.9%	0.5%	0.3%	6.3%
2011	\$917	0.7%	1.0%	1.2%	1.0%	0.8%	0.5%		5.2%
2012	\$1,492	0.5%	0.7%	1.2%	0.9%	0.6%			3.8%
2013	\$2,048	0.3%	0.8%	1.2%	0.7%				3.0%
2014	\$2,544	0.3%	1.2%	1.0%					2.4%
2015	\$3,031	0.3%	0.9%						1.2%

Sr	nart Option Comb	ined (I	P&I R	epayr	nent -	No C	o-sigr	ner)	
P&I Repayment	Disbursed Principal Entering P&I	Periodic Defaults Percentage by Years Since First P&I Repayment Period (1							(3), (4)
Vintage	Repayment (\$m)	0	1	2	3	4	5	6	Total
2010	\$19	1.7%	2.8%	1.7%	1.6%	0.9%	0.6%	0.1%	9.4%
2011	\$82	1.8%	2.9%	2.2%	1.7%	1.1%	0.8%		10.5%
2012	\$143	1.1%	2.8%	2.7%	2.0%	1.0%			9.7%
2013	\$210	0.8%	2.9%	3.1%	1.5%				8.3%
2014	\$279	0.9%	4.2%	2.5%					7.6%
2015	\$325	1.0%	3.2%						4.2%

Data as of September 30, 2016.

Numerator is the Periodic Defaults in each P&I Repayment Vintage. Denominator is the amount of Disbursed Principal for that P&I Repayment Vintage.

Please see page 14 for a description and explanation of the data and calculations underlying these tables.

Most recent data point for any P&I Repayment Vintage is for a partial year.

Contain data used in the charts above was provided by Navient under a data sharing agreement. Sallie Mae Bank has not independently verified, and is not able to verify, the accuracy or completeness of the data provided under the agreement.

Note: Legacy SLM and Navient portfolio serviced pursuant to a 212 day charge-off policy. Sallie Mae Bank portfolio serviced pursuant to a 120 day charge-off policy, Historical trends may not be indicative of future performance.

Cohort Default Triangles - Smart Option Interest Only

P&I	Disbursed Principal		I TOWN TOWN	Parind	in Defer	ilte Darr	antana		
Repayment	Entering P&I	Periodic Defaults Percentage by Years Since First P&I Repayment Period (1), (2),							(3), (4)
Vintage	Repayment (\$m)	0	1	2	3	4	5	6	Total
2010	\$427	1.2%	1.3%	1.2%	1.0%	0.9%	0.5%	0.3%	6.5%
2011	\$772	1.0%	1.1%	1.2%	1.0%	0.6%	0.4%		5.3%
2012	\$855	0.7%	0.7%	1.0%	0.7%	0.4%			3.5%
2013	\$891	0.5%	0.6%	0.9%	0.4%				2.5%
2014	\$864	0.5%	0.7%	0.6%					1.8%
2015	\$909	0.6%	0.5%						1.1%

Si	mart Option Intere	st Oni	y (P&	і нера	ay mer	nt - Co	o-sign	er)	
P&I Repayment	Disbursed Principal Entering P&I	Periodic Defaults Percentage by Years Since First P&I Repayment Period (1), (2)							(3), (4)
Vintage	Repayment (\$m)	0	1	2	3	4	5	6	Total
2010	\$407	1.2%	1.2%	1.1%	1.0%	0.9%	0.5%	0.3%	6.3%
2011	\$713	0.9%	1.0%	1.2%	0.9%	0.6%	0.4%		5.0%
2012	\$788	0.7%	0.6%	0.9%	0.6%	0.4%			3.2%
2013	\$819	0.5%	0.5%	0.8%	0.4%				2.1%
2014	\$785	0.5%	0.5%	0.5%					1.5%
2015	\$817	0.5%	0.4%						0.9%

Sma	art Option Interest	Only	(P&I I	Repay	ment	- No (Co-siç	gner)	
P&I Repayment	Disbursed Principal Entering P&I	Periodic Defaults Percentage by Years Since First P&I Repayment Period (1).							(3), (4)
Vintage	Repayment (\$m)	0	1	2	3	4	5	6	Total
2010	\$19	1.7%	2.8%	1.7%	1.6%	0.9%	0.6%	0.1%	9.5%
2011	\$59	2.1%	2.5%	1.8%	1.5%	1.0%	0.7%		9.4%
2012	\$67	1.4%	2.1%	2.0%	1.3%	0.6%			7.4%
2013	\$72	1.4%	2.1%	2.0%	1.0%				6.6%
2014	\$79	1.3%	2.1%	1.4%					4.9%
2015	\$92	1.3%	1.5%						2.8%

- Data as of September 30, 2016.
 (1) Numerator is the Periodic Defaults in each P&I Repayment Vintage. Denominator is the amount of Disbursed Principal for that P&I Repayment Vintage.
 (2) Please see page 14 for a description and explanation of the data and calculations underlying these tables.
 (3) Most recent data point for any P&I Repayment Vintage is for a partial year.
 (4) Cortain data used in the charts above was provided by Navient under a data sharing agreement. Sallie Mae Bank has not independently verified, and is not able to verify, the accuracy or completeness of the data provided under the agreement.
 Note: Legacy SLM and Navient portfolio serviced pursuant to a 212 day charge-off policy. Sallie Mae Bank portfolio serviced pursuant to a 120 day charge-off policy, Historical trends may not be indicative of future performance.

Cohort Default Triangles - Smart Option Fixed Payment

P&I Repayment	Disbursed Principal Entering P&I	by Ye				Percenta yment Pe), (3), (4)
Vintage	Repayment (\$m)	0	1	2	3	4	5	Total
2011	\$222	0.3%	1.3%	1.6%	1.4%	1.3%	0.8%	6.7%
2012	\$530	0.4%	1.0%	1.8%	1.2%	0.8%		5.2%
2013	\$732	0.3%	1.0%	1.4%	0.8%			3.6%
2014	\$960	0.4%	1.1%	1.0%				2.5%
2015	\$1,096	0.4%	0.8%					1.2%

P&I Repayment	Disbursed Principal Entering P&I	by Ye	ercenta ment Pe	entage nt Period ^{(1), (2), (3), (4)}				
Vintage	Repayment (\$m)	0	1	2	3	4	5	Total
2011	\$200	0.2%	1.1%	1.4%	1.3%	1.3%	0.7%	5.9%
2012	\$483	0.3%	0.8%	1.6%	1.1%	0.8%		4.6%
2013	\$670	0.3%	0.8%	1.3%	0.8%			3.1%
2014	\$877	0.3%	0.9%	0.9%				2.1%
2015	\$1,002	0.3%	0.6%					0.9%

Smart	Option Fixed Pay	ment (P&I R	epayn	nent - I	No Co	signe	r)
P&I Repayment	Disbursed Principal Entering P&I	Periodic Defaults Percentage by Years Since First P&I Repayment Period ⁽¹⁾						2), (3), (4)
Vintage	Repayment (\$m)	Ó	1	2	3	4	5	Total
2011	\$22	1.3%	3.9%	3.2%	2.4%	1.5%	1.1%	13.4%
2012	\$47	1.4%	3.1%	3.8%	2.2%	1.5%		11.9%
2013	\$63	1.0%	2.7%	2.9%	1.5%			8.1%
2014	\$83	1.3%	3.1%	2.1%				6.5%
2015	\$94	1.5%	2.2%					3.7%

Data as of September 30, 2016.

Numerator is the Periodic Defaults in each P&I Repayment Virtage. Denominator is the amount of Disbursed Principal for that P&I Repayment Virtage.

Please see page 14 for a description and explanation of the data and calculations underlying these tables.

Most recent data point for any P&I Repayment Virtage is for a partial year.

Catalogue of the Catalogue of th

Cohort Default Triangles - Smart Option Deferred Payment

	Smart Option De	ferred (P&I Re	payme	nt - Tot	al)	
P&I Repayment	Disbursed Principal Entering P&I	by Year	Perio s Since Fi	idic Defau irst P&I Re			. (2), (3), (4)
Vintage	Repayment (\$m)	0	1	2	3	4	Total
2012	\$250	0.1%	1.5%	1.4%	1.6%	0.9%	5.3%
2013	\$635	0.1%	1.6%	2.1%	1.1%		4.8%
2014	\$999	0.1%	2.5%	1.7%			4.4%
2015	\$1,351	0.1%	1.9%				2.0%

Smart Option Deferred (P&I Repayment - Co-signer)								
P&I Repayment	Disbursed Principal Entering P&I Repayment (\$m)	Periodic Defaults Percentage by Years Since First P&I Repayment Period (1), (2), (3), (4)						
Vintage		0 Tean	s Since Fi	2	epayment 3	4	Total	
2012	\$221	0.1%	1.1%	1.2%	1.4%	0.8%	4.6%	
2013	\$560	0.1%	1.3%	1.8%	0.9%		4.1%	
2014	\$881	0.1%	2.0%	1.5%			3.6%	
2015	\$1,213	0.0%	1.5%				1.6%	

Sm	art Option Deferre	ed (P&I	Repay	ment - I	No Co-	signer)	
P&I Repayment	Disbursed Principal Entering P&I	Periodic Defaults Percentage by Years Since First P&I Repayment Period (1), (2), (3), (4)					
Vintage	Repayment (\$m)	0	1	2	3	4	Total
2012	\$28	0.0%	4.2%	2.8%	3.0%	1.3%	11.4%
2013	\$75	0.1%	3.9%	4.2%	1.9%		10.0%
2014	\$118	0.3%	6.4%	3.4%			10.1%
2015	\$138	0.5%	4.9%				5.5%

Data as of September 30, 2016.

Numerator is the Peviodic Defaults in each P&I Repayment Virtage. Denominator is the amount of Disbursed Principal for that P&I Repayment Virtage.

Please see page 14 for a description and explanation of the data and calculations underlying tables.

Most recent data point for any P&I Repayment Virtage is for a partial year.

Contain data used in the charts above was provided by Navient under a data sharing agreement. Sallie Mae Bank has not independently verified, and is not able to verify, the accuracy or completeness of the data provided under the agreement.

Note: Legacy SLM and Navient portfolio serviced pursuant to a 212 day charge-off policy. Sallie Mae Bank portfolio serviced pursuant to a 120 day charge-off policy, Historical trends may not be indicative of future performance.