#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 14, 2010

# **SLM CORPORATION**

(Exact name of registrant as specified in its charter)

**DELAWARE** (State or other jurisdiction of incorporation)

File No. 001-13251 (Commission File Number)

52-2013874 (IRS Employer Identification No.)

**12061 Bluemont Way, Reston, Virginia 20190** (Address if principal executive offices)(zip code)

Registrant's telephone number, including area code: (703) 810-3000

#### Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

pro riore	
□ W	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ S	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ P	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ P	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition, Financial Statement

On September 14, 2010, Albert L. Lord, Vice Chairman and Chief Executive Officer of SLM Corporation (the "Corporation"), discussed business performance and strategy at the Barclays Capital Global Financial Services conference in New York. This presentation was accompanied by a series of electronic slides that included information pertaining to the financial results and business strategies of the Corporation. A copy of these slides and related material is included in this report as Exhibit 99.1 and is furnished herewith.

#### Item 9.01 Financial Statements and Exhibits

- (a) Not applicable.
- (b) Not applicable.
- (c) Not applicable.
- (d) Exhibits. The exhibit listed on the Exhibit Index accompanying this Form 8-K is furnished herewith.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By: SLM CORPORATION

Dated: September 14, 2010 By: /s/ Mark 1. heleen

Name: Mark L. Heleen

Title: Executive Vice President and General Counsel

#### EXHIBIT INDEX

Exhibit	
Number	Description

99.1 Presentation at the Barclays Capital Global Financial Services conference on September 14, 2010.



# **SLM CORPORATION**

Barclays Capital 2010 Global Financial Services Conference

9/14/10

### FORWARD-LOOKING STATEMENTS

This Presentation contains forward-looking statements and information based on management's current expectations as of the date of this presentation. Statements that are not historical facts, including statements about our beliefs or expectations and statements that assume or are dependent upon future events, are forward-looking statements. Forward-looking statements are subject to risks, uncertainties, assumptions and other factors that may cause actual results to be materially different from those reflected in such forward-looking statements. These factors include, among others, increases in financing costs; limits on liquidity; any adverse outcomes in any significant litigation to which we are a party; our derivative counterparties terminating their positions with the Company if permitted by their contracts and the Company substantially incurring additional costs to replace any terminated positions; and changes in the terms of student loans and the educational credit marketplace (including changes resulting from new laws and the implementation of existing laws). The Company could be affected by: changes in or the termination of various liquidity programs implemented by the federal government; changes in the demand for educational financing or in financing preferences of lenders, educational institutions, students and their families; changes in the composition of our Managed FFELP and Private Education Loan portfolios; changes in the general interest rate environment, including the rate relationships among relevant money-market instruments, and in the securitization markets, which may increase the costs or limit the availability of financings necessary to initiate, purchase or carry education loans; changes in projections of losses from loan defaults; changes in general economic conditions; changes in prepayment rates and credit spreads; and changes in the demand for debt management services. The preparation of our consolidated financial statements also requires management to make certain estimates and assump

<sup>2</sup> SallieMae'

## **SLM CORPORATION**

#### Three Distinct Aspects of the Business Model

#### FFELP Loan Portfolio and Guarantor Collection and Servicing

- Existing portfolios generating substantial income and cash flow
- Servicing cash flows are super senior, residuals stable due to minimal credit risk
- Cash flow enhances the ability to service debt

#### Private Education Loan Originations and Portfolio

- Ongoing business with significant long term value
- Legacy portfolio quality vastly improved

#### Sallie Mae Services

- Attractive fee business with little capital required & high return on equity
- Diverse portfolio of customers and services
- Opportunities exist to expand services provided including industry consolidation
- Efficient cost structure and top performer

3

SallieMae

# SEGMENT AND "CORE EARNINGS" CONSOLIDATED STATEMENTS OF INCOME

	Six Months Ended June 30, 2010										
	Lending	APG		Other		Total "Core Earnings"		tments	Total GAAP		
Interest Income:											
FFELP Stafford and Other Student Loans	\$ 598	S -	s	40.0	s	598	s	10	\$ 608		
FFELP Consolidation Loans	782			-		782		292	1,074		
Private Education Loans	1,141					1,141			1,141		
Other Loans	16					16		-	16		
Cash and investments	3			8		111			- 11		
Total interest income	2,540			- 8		2,548		302	2,850		
Total interest expense	1,087					1,087		13	1,100		
Net interest income (loss)	1,453			- 8		1,461		289	1,750		
Less: provisions for loan losses	741					741			741		
Net interest income (loss) after provisions for loan losses	712			8		720		289	1,009		
Contingency fee revenue		16	3			168			168		
Collections revenue	-	3	>			39			39		
Guarantor servicing fees				59		59		-	59		
Other income	269		_	109		378		(5)	373		
Total other income	269	20	7 -	168		644		(5)	639		
Restructuring expense	37		2	.5		44		4	44		
Direct operating expenses	313	15	9	115		578		19	597		
Overhead expenses	48	2		.7		77			77		
Operating expenses	361	17	2	122		655		19	674		
Total expenses	398	17	1	127		699		19	718		
Income (loss) before income tax expense (benefit)	583	- 3	3	49		665		265	930		
Income tax expense (benefit) <sup>(1)</sup>	214	1	2	18	_	244	_	108	352		
Net income (loss) attributable to SLM Corporation	\$ 369	\$ 2	ı s	31	s	421	s	157	\$ 578		
Economic Floor Income (net of tax) not included in 'Core											
Earnings"	\$ 4	s -	s		s	4.	\$		s		

4

## **PRIVATE CREDIT**

#### Volume

- ▶ Consumer deleveraging continues to impact the US economy
- > 2010 Private student loan originations projected to be \$2.2 Bn

#### **Portfolio Performance**

- Delinquency trends signal improving portfolio performance
- 2010 provision expected to be \$1.3 Bn

#### **Medium Term Outlook**

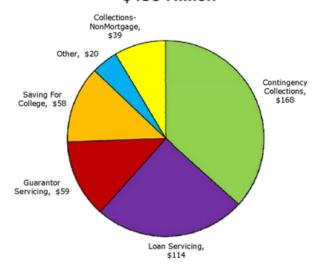
- Continued improvement in portfolio quality as portfolio seasons
- Continued growth in the total cost of education drives low double digit origination growth

5

SallieMae

## **SLM SERVICES FEE INCOME**

#### Six Months Ended June 30, 2010 \$458 Million



- Loan Servicing including ED Servicing Contract
- Largest collector of defaulted FFELP loans
- Collecting on behalf of the Dept of Education for close to ten years
- Saving For College- largest private source of 529 plans
- Guarantor Servicing for student loans
- Tuition payment plans and other processing services for colleges and universities

SallieMae'

# **OPERATING EXPENSE REDUCTIONS**

- Continued need to align operating expenses with origination volume
- 2 of 5 major facilities recently closed
- ▶ Investments on system upgrades masking initial reductions
- Committed to reducing operating expenses by \$300+ million by 2012

7 SallieMae'

## FFELP PORTFOLIO GENERATES SIGNIFICANT CASH

#### From FFELP Loan Portfolio

- ▶ Total Cash Flows from Projected Excess Spread = \$9.0 Bn
- ▶ Total Cash Flows from Projected Servicing Revenues = \$5.8 Bn

#### From Trust Servicing

- Projected guarantor servicing revenues = \$0.4 Bn
- Projected guarantor collection revenues = \$0.6 Bn

#### Base Case - Status Quo

- Vast majority of cash flow services unsecured debt maturities through 2014
- Vast majority of cash available for shareholders after 2014

#### Residuals Sold at Economically favorable terms

- Accelerate retirement of unsecured debt
- Accelerate return of cash to shareholders

8

**SallieMae** 

# PROJECTED CASH FLOWS FROM FFELP PORTFOLIO

#### (\$ in Millions)

Projected FFELP Average Balance	2nd Half 2010	2011	<u>2012</u>	2013	2014	2015	2016	<u>2017</u>
	\$121,701	\$113,758	\$102,673	\$92,342	\$82,915	\$74,750	\$66,815	\$59,271
Projected Excess Spread	\$454	\$943	\$878	\$807	\$718	\$674	\$606	\$554
Projected Servicing Revenue	<u>\$400</u>	<u>\$740</u>	<u>\$659</u>	<u>\$583</u>	<u>\$515</u>	<u>\$454</u>	<u>\$397</u>	<u>\$343</u>
Projected Total Revenue	\$854	\$1,682	\$1,537	\$1,390	\$1,233	\$1,128	\$1,003	\$897
Projected FFELP Average Balance	2018	<u>2019</u>	<b>2020</b>	<b>2021</b>	2022	2023	2024	<b>2025</b>
	\$52,135	\$45,421	\$39,299	\$34,522	\$30,503	\$26,674	\$22,978	\$19,377
Projected Excess Spread	\$499	\$445	\$372	\$303	\$271	\$248	\$225	\$204
Projected Servicing Revenue	\$293	<u>\$247</u>	\$208	<u>\$177</u>	\$155	\$135	<u>\$116</u>	\$98
Projected Total Revenue	\$792	\$692	\$578	\$479	\$426	\$383	\$341	\$301
Projected FFELP Average Balance	<u>2026</u>	<u>2027</u>	2028	<u>2029</u>	2030	2031	<u>2032</u>	<u>2033</u>
	\$15,857	\$12,482	\$9,593	\$7,291	\$5,398	\$3,752	\$2,907	\$1,154
Projected Excess Spread	\$179	\$154	\$132	\$110	\$88	\$70	\$44	\$25
Projected Servicing Revenue	<u>\$80</u>	<u>\$63</u>	<u>\$49</u>	<u>\$37</u>	<u>\$27</u>	<u>\$19</u>	<u>\$12</u>	<u>\$6</u>
Projected Total Revenue	\$259	\$217	\$180	\$147	\$116	\$89	\$56	\$31

- Total Cash Flows from Projected Excess Spread = \$9.0 Billion
- Total Cash Flows from Projected Servicing Revenues = \$5.8 Billion

9 \* CP/LIBOR = 10 basis points • No Roor Income • OPR/CDR = GS/PL (7.0%), SM (3.0%) Excel spreadsheet available upon request

SallieMae<sup>\*</sup>

# **GAAP TO CORE EARNINGS RECONCILIATION**

(\$ in thousands, except per share amounts)	Quarters Ended								
	June 30, 2010					June 30, 2009			
GAAP net income (loss) attributable to SLM Corporation	Dollars		Diluted EPS		Dollars		Dilu	ted EPS	
	\$	337,818	\$	0.63	\$	(122,720)	\$	(0.32)	
Adjustment from GAAP to "Core Earnings"									
Net impact of securitization accounting						25,861			
Net impact of derivative accounting		(301,421)				494,581			
Net impact of Floor Income		88,419				(90,002)			
Net impact of acquired intangibles		9,710				9,758			
Total "Core Earnings" Adjustments before net tax effect	_	(203,292)				440,198			
Net tax effect		74,846				(147,034)			
Total "Core Earnings" Adjustments		(128,446)				293,164			
"Core Earnings" net income attributable to SLM Corporation	_	\$209,372		\$0.39	_	\$170,444		\$0.31	

10 SallieMae'